

Your FORMULA for 42

FM EQUIPMENT and



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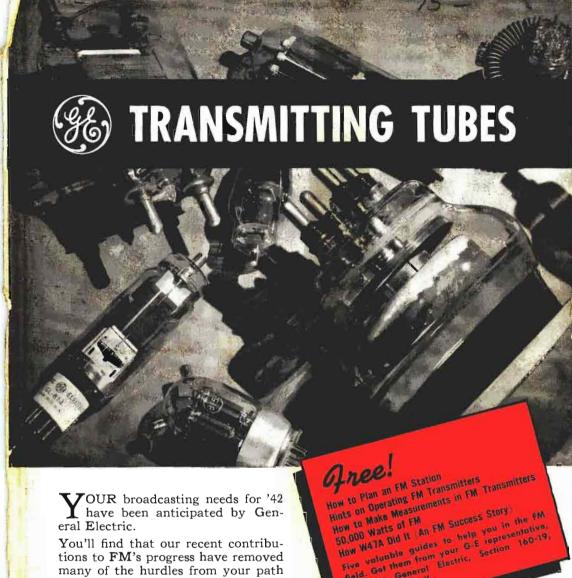
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THE 1942 R A D I O A N N U A L



Edited by JACK ALICOATE

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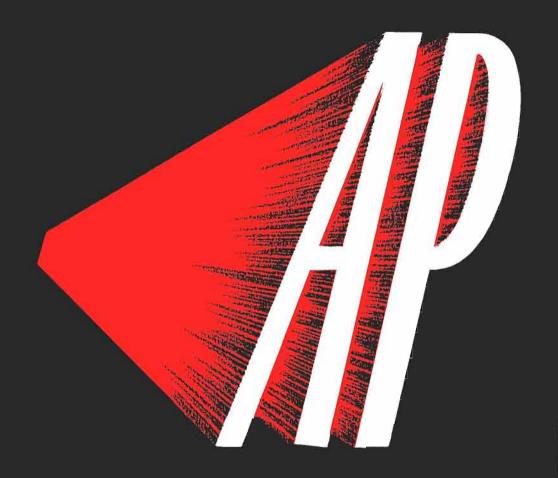


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BENCOCE

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Half Broil

Grille

Veal Chick

Steak Broile

Fried

Spinac

French O'Brien

Julienne

Comed

Spanish Plain om

Virginia

Frankfurte Tongue a

Two eggs Mushroom Salami an

Minced Vil Large pane Deviled crabs, Baltimore style, cole slaw

Fried filet of sole, tartar sauce, combination salad

Fried scallops and bacon, tartar sauce

Fresh shrimps and scallops a law

Whole broiled

...85

..1.25 ..1.3565

....60

...70

...55

...80

1.25

.85

50

80 75 85

03

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IN THIS MOST CRUCIAL of all years, you can't escape the public demand for news . . . more news . . . and fresher news.

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2. The best evidence of a station's popularity, and its sales producing power is the manifes: interest of local business firms in broadcast advertising. Without question, KPO is most highly regarded, its personnel best known to San Francisco business and civic leaders. AND. . NBC's local sales in San Francisco are currently 80% absead of last year.



4. Dollar-for-dollar, KPO offers you the best advertising buy in San Francisco for 1942.

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The warmth of welcome accorded The Yankee Network's "good neighbor" stations assures effectiveness and economy in capturing your share of the high purchasing power audience represented by New England's 2,010,280 radios.

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A Happy Note In A Troubled World Symphony

CIRCUS RADIO DEPARTMENT..... BEY, KELLEY..... FRANK MORRISSEY



THIS IS THE FIFTH EDITION OF

RADIO ANNUAL

1 9 4 2

Dedicated to "Radio in the Drive to Victory" and edited and published to cover radio completely and comprehensively. Radio Annual is sent complimentary to Radio Daily subscribers as part of the service offered by Radio Daily.

BEST





DEFENSE RADIO

IAMES LAWRENCE FLY

Chairman, Federal Communications Commission

HE year 1941 will go down in the history of radio broadcasting as the year in which the industry faced the challenge of our national defense program and, with few if any exceptions, met that challenge.

Broadcasters have cooperated with the Army, Navy, and civilian defense agencies to a marked degree. They have also served by providing the listening public with wellrounded discussions of many public issues. In return, broadcasters have already been amply rewarded, for they have won for themselves an unparalleled hold on the public's interest and attention.

The year 1942 will be chiefly featured by a continuing necessity to gear broadcasting into defense needs; but, as 1941 has amply illustrated, emergency requirements are

wholly compatible with the normal aims and processes of broadcasting.

In addition to defense, the broadcast year has been marked by the coming-of-age of frequency modulation (FM) in broadcasting. At least 150,000 FM receivers should have been in operation at the close of 1941, and there are prospects for continued growth during 1942.

During 1941 the Commission completed its three year investigation of network broadcasting and issued regulations based thereon; instituted an inquiry into the effects of joint ownership of newspapers and broadcasting stations, with special reference to FM; and heard arguments on a proposed rule to eliminate joint control of two or more

standard broadcast stations in a single service area.

Television growth has been impeded by the defense demands for strategic materials and skilled labor. But the Commission is fully aware of the importance of keeping television in readiness during the emergency period, so that when the end of the war effort comes, television can be expanded immediately to take up any slack of unemployment and productive capacity which may follow demobilization. I see no reason why, with proper planning at this time, we cannot look forward to a 50,000,000-set television industry mirroring the present 50,000,000-set broadcast industry, within a comparatively few years after the emergency is at an end.

For Complete FCC Section Please Turn to Page 183

Thanks

To the radio editors of the United States and Canada.

To my brothers, and the boys in the band.

To our sponsor—Colgate-Palmolive-Peet Co.

To the Roosevelt Hotel.

And to our exclusive agents and friends, MCA.

Guy Lombardo



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RADIO AND THE WAR

By NEVILLE MILLER President National Association of Broadcasters

A S the nation's most important single means of mass communication, unique in its ability to secure and hold the attention of a vast majority of the people of the nation simultaneously, radio will undoubtedly play a major role in the prosecution of the war. Probably the most favorable development thus far affecting broadcasting is the evidence that our government has decided not to take over and operate radio, but to leave it in the hands of experienced private operators who, through the years, have demonstrated an appreciation of their responsibilities to serve the national interest. With the advent of radio, Congress wisely determined that in America this medium of mass communication should remain free of government operation and control. As a consequence the American System of broadcasting has developed along lines that have made of it a most effective instrument for the preservation of liberty and freedom of thought and expression.

For Complete NAB Section Please Turn to Page 928



"Hedda Hopper's Hollywood"

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RADIO ROUND-UP AND THE WAR

By M. H. Shapiro, Editor, Radio Daily

RADIO'S TREMENDOUS WAR EFFORT, is obviously the highlight of its current existence. Due in no small measure to the fact that the industry during 1941 and even before, had already been well prepared through many months of aiding the cause of National Defense, the staggering load placed upon its shoulders now, is being carried off magnificently.

Any attempt to enumerate, evaluate or even show the extent of one particular item of 100 per cent cooperation with the U. S. government and its myriad agencies, is well nigh futile. Scope of the job the broadcaster has done, is now doing, or may be called upon to do is something that could only be accomplished through the American System of broadcasting. Suffice it to say that radio's part in the successful prosecution of the war, is as vital a role as any branch of the machinery of war. From the status of morale alone, all critics of the industry are silenced.

This is one assignment that is being carried out without regard to convenience or cost. For the average newspaper to make way for governmental aid is easy in comparison. The newspaper can shift news or advertising, can add extra pages if necessary; the broadcaster cannot add hours. Time is his basic element and commercial programs cannot be put on unless this is taken into account.

Thus the broadcaster carries on his wholehearted support of the entire governmental program ungrudgingly and at a sacrifice he is glad to make. In every instance he has accepted self-censorship and later sought to anticipate any further move or suggestion of defense agencies by promulgating his own code on handling news so that there would be no aid or comfort to the enemy. All this was accomplished in the Democratic way—receiving from and giving full cooperation to U. S. bureaus and officials.

And yet, the past year has not exactly been a sinecure insofar as commercial

radio is concerned. To choose an adjective that would adequately describe the general situation as it applied to 1941 would be rather difficult. Perhaps to approximate the trend of events the word "turbulent" might do. The average listener complacently going about the business of "being the best in-formed man in the world," hardly knows of such things as the FCC Monopoly Report; the subsequent splitting of the Red and Blue networks; Order No. 79 which is still in the throes of probing newspaper ownership of stations; the suits filed by CBS and NBC backed by some independently owned affiliates to stave off the Monopoly Order; the counter actions filed by the U.S. against these two networks, and so on.

Perhaps one bright light in the course of events during the past year was the question of music performing rights being adjusted. The industry's own reservoir of music hastily set up managed to fill the breach and what's more was found practicable. Ascap, poorly advised apparently, stands to collect from radio \$36,000,000 less over a period of 18 years, than it would, had not the showdown been strongly defended by the industry. This must be construed as radio's gain.

There never having been a year during which radio did not progress, the past year was no exception. Whether television, FM, international activity, program facilities or public service, improvement has been notable. Restrictions placed upon the industry via priorities have been accepted in stride yet the coming year will see further progress to the best of radio's ability. What the war may hold for the industry few can foresee, but come what may, it will always be the American System of broadcasting-first. The broadcasting industry's great contribution to Victory is an enviable monument in the making.

Jack Benny JELL-O PROGRAM

My Cast:

MARY LIVINGSTONE

DON WILSON

PHIL HARRIS

DENNIS DAY

"ROCHESTER"

My Authors:

BILL MORROW

ED BELOIN

Radio industry offers full facilities to all branches of the Government as war is declared against the Axis.

FCC held monopoly and newspaper ownership of radio station hearings, the former resulting in litigation against new rules and regulations issued by the Commission.

Network gross billing climbs, with NBC, CBS and MBS cumulative total hitting \$110,000,000, a new all-time high.

Industry war against Ascap raged through the first 10 months of the year, ending when the networks signed with the society. Industry votes to maintain BMI.

Broadcasters, augmented by the entire advertising field, successfully defeated radio-billboard tax proposals.

FM started commercial operations January 1, followed by the commercialization of television six months later, July 1.

AFM called several short-lived strikes against NBC, CBS and affiliates on sustaining and remote programs; AFRA called its first strike and issued an ultimatum against MBS, the case finally being settled by mediation.

NBC and CBS both established Pan American networks which will begin functioning actively early in 1942.

Establishment of the Defense Communications Board; Bureau of Censorship, and Department of Information in connection with the war was completed in Washington.

Divorce of the Red and Blue networks speeded as NBC and CBS completed sale of respective Artist Bureaus.

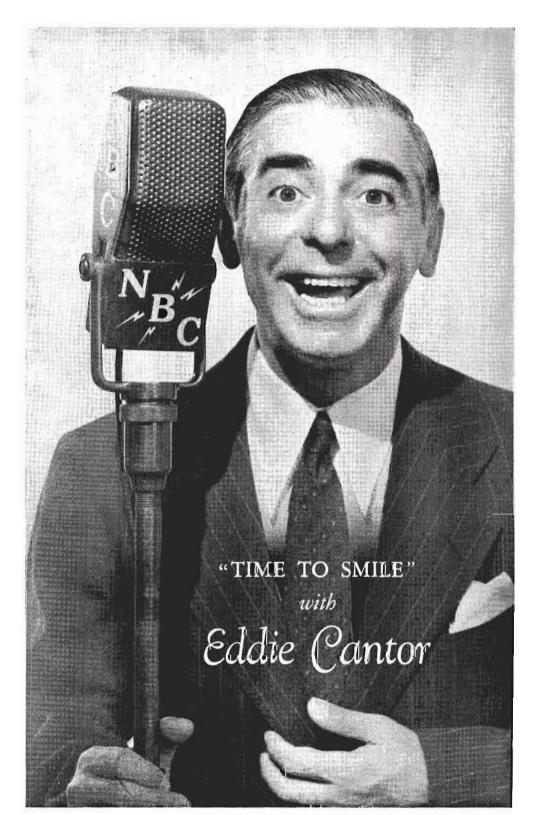
Outstanding New Program

Eversharp's "Take It Or Leave It."

Most Important Broadcast

President Roosevelt's message to Congress asking for a declaration of war.

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DEFENSE COMMUNICATIONS BOARD

By E. K. Jett, Chairman, Coordinating Committee

THE DEFENSE COMMUNICATIONS BOARD was created by Executive Order of the President on September 24, 1940. The Order provides that:

"The functions of the Board shall be, with the requirements of national defense as a primary consideration, to determine, coordinate, and prepare plans for the national defense, which plans will enunciate for and during any national emergency—

a. The needs of the armed forces of the United States, of other governmental agencies, of industry, and of other civilian activities for radio, wire and cable communication facili-

ties of all kinds.

b. The allocation of such portions of governmental and non-governmental radio, wire, and cable facilities as may be required to meet the needs of the armed forces, due consideration being given to the needs of other governmental agencies, of industry, and of other civilian ϵ ctivities.

c. The measure of control, the agencies to exercise this control, and the principles under which such control will be exercised over non-military communications to meet defense requirements."

DCB, A Planning Agency

The Board is basically a planning agency and receives valuable assistance from seventeen committees embracing all the fields of communications including amateur, aviation, cable, domestic and international broadcasting, wire, telephone and telegraph, radio point-topoint and maritime services, and Federal, State, and Municipal communications. Included in the setup are liaison committees for civilian defense and priorities for materials and equipment. ordinating Committee which has liaison with the Law Committee, Labor Advisory Committee and Industry Advisory Committee reviews the reports of the numbered committees representing the various branches of communications and

prepares the material for final action by the Board. Reports of the Board pertaining to the findings and recommendations are submitted to the President through the Office for Emergency Management.

Throughout 1941, the Board and its various committees have been active in planning for the national defense. Meetings of the Board have been held at least one day each week to consider the large volume of material which has been prepared and assembled by the various committees. Press releases were issued during the year giving some of the accomplishments of the Board. These included statements of policy with respect to the uses to be made of broadcest and other classes of stations during wartime. Also announced were plans designed to insure continuous operation of stations under emergency conditions. The Chairman emphasized that broadcasting would remain in private hands and that all utilization of broadcast facilities would be on a cooperative basis except for possible areas of actual combat.

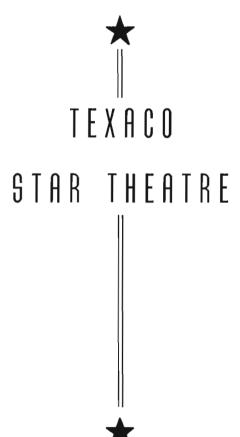
Wartime Communications

The Board has been fully informed with respect to the operation of the broadcasting stations in England under wartime conditions. A survey is now being made of the facilities of all broadcast stations in the United States to insure full use of all main equipment and auxiliary apparatus.

Since the outbreak of hostilities the Board has been given additional powers to prescribe regulations governing the use, control, and closing of radio stations and the preference or priority of communications. In his press release of December 10, 1941, Chairman Fly stated that the delegation of authority to the DCB by the President does not mean governmental operation of private radio, that the Board will act for the President in facilitating the use of radio by the Army and Navy where necessary and that the DCB is not undertaking censorship of broadcasting.

\$ \$ \$ Radio In Defense \$ \$ \$

FRED ALLEN



CBS . . . Sundays . . . 9-10 P.M., EWT.

WALTER BATCHELOR, Manager

DEFENSE COMMUNICATIONS BOARD

Washington, D. C.

The Defense Communications Board was created by Executive Order of the President on September 24, 1940, under authority of the Communications Act of 1934 (48 Stat. 1064), as amended.

MEMBERS

Chairman
JAMES LAWRENCE FLY
Chairman of the Federal Communications Commission
MAJOR GENERAL DAWSON OLMSTEAD

Chief Signal Officer of the Army REAR ADMIRAL LEIGH NOYES Director of Naval Communications BRECKINRIDGE LONG

Assistant Secretary of State in Charge of the Division of International Communications Secretary

HERBERT E. GASTON

Assistant Secretary of the Treasury in Charge of Treasury Enforcement Activities

Assistant Secretary

COMMANDER R. J. MAUERMAN

U. S. Coast Guard

ALTERNATES

E. K. JETT
Chief Engineer of the Federal Communications Commission
COLONEL OTIS K. SADTLER
Chief of the Operations Branch of the Signal Corps
CAPTAIN JOSEPH R. REDMAN
Assistant Director of Naval Communications
FRANCIS C. DE WOLF
Principal Divisional Assistant of the

Principal Divisional Assistant of the Division of International Communications COMMANDER J. F. FARLEY Chief of Communications of the U. S. Coast Guard

COORDINATING COMMITTEE

The duties of the Coordinating Committee include assistance to the Board in planning and coordinating work. It will maintain liaison with the Law Committee, Labor Advisory Committee, and Industry Advisory Committee, for the purposes of advice and consultation and will supervise the work of the other committees, which will report directly to it.

Chairman
E. K. JETT
Chief Engineer, Federal Communications
Commission
FRANCIS C. DE WOLF
Division of International Communications, State Department

MAJOR WESLEY T. GUEST
War Department
LT. COM. FRANZ O. WILLENBUCHER
Navy Department
COMMANDER J. F. FARLEY
Chief of Communications,
U. S. Coast Guard

For Complete Committee Listings Please Turn to Page 961



20th CENTURY-FOX NBC's Ballentine
"THREE RING TIME"

Representative: WILLIAM MORRIS AGENCY

RADIO GREAT AID TO MANY ACTIVITIES OF WAR DEPARTMENT

By Edward M. Kirby,

Civilian Advisor on Radio to Secretary of War, Radio Branch of the Bureau of Public Relations of the War Department

A T this moment of writing (early January, 1942) history plays the role of a runaway horse whose mad pace will not be checked until the combination of American blood and toil reaches its greatest strength. On Sunday, December 7th, a pagan race chose to commit the crime that "will live long in infamy." But in the few terrible hours at Pearl Harbor, they also created the force which will destroy them. American Unity, the force feared, too, by the desperate man of Berchtesgaden and his boastful puppet in Rome. No person in radio will forget the closing weeks of 1941, not merely because they marked the beginning of what inevitably must be the last stage in a colossal struggle between freedom and aggression, but because American Radio gave full, clear promise of rendering a service of which every person in the industry can be justly proud, and for which every citizen can be justly grateful.

On that dark Sunday, Radio, too, was surprised and stunned, but its recoil to an "alert" state took scarcely longer than a station break. Already, Radio is rapidly gearing to the greatest task it has faced in its young history, a task which is also a grave responsibility: (1) To inform our millions simultaneously, to inform them accurately and honestly; (2) To interpret major events calmly and wisely to the end that the Nation will maintain a mental unity, a high degree

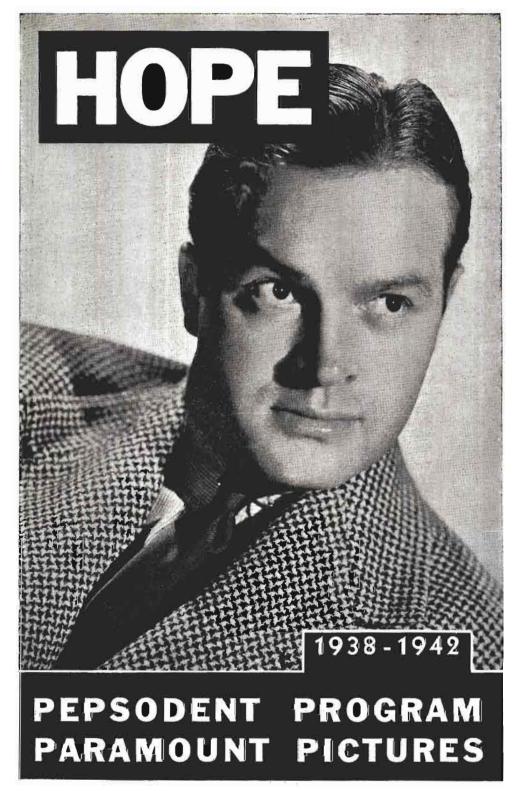
of common understanding of and reaction to these events; (3) To exert all its ingenuity and devote all its resources to keeping American inspiration and spirit at a high pitch "for the duration."

Radio Branch

In the Radio Branch, Bureau of Public Relations, War Department, the foregoing principles have been treated with a great deal of respect since January. 1941. We date this report as of January simply because that month marks the birth of the Radio Branch. The birth was unceremonious. It was not broadcast. The War Department asked the National Association of Broadcasters for the services of the writer, at the usual rate of one dollar per year. The NAB board of directors promptly agreed and the writer promptly and gladly reported to a desk in one room, aided and abetted for a time by a telephone and secretary. Today, the Radio Branch occupies six rooms, operates straight around the clock-straight across the board. The day may shortly be reduced to a mere 18 hours!

Operations are departmentalized under section heads, all of whom have been brought to the War Department from the ranks of radio itself. Robert Coleson, assistant chief and administrative executive, directed radio at the Texas Centennial, San Diego Exposition and San Francisco's '39 and '40 World Fairs, is the principal liaison between the Radio Branch and the many units of the War

☆ ☆ ☆ Radio In Defense ☆ ☆ ☆



Department structure. Jack Harris, director of news and special events, held a similar title at WSM, Nashville; Bill Bailey, former news editor of WLW, Cincinnati, serves us in similar capacity and Brooks Watson of WMBD, Peoria, has rejoined the staff as associate director of news and special events. Captain Ed Curtin, formerly of NBC and BBD&O and Lieutenant Rankin Roberts, formerly with the Texas State Network, rounds out this division of news and special events. Major Harold W. Kent, director for educational stations and broadcasts, is also director of the Radio Council for the Chicago Board of Education. Jack E. Joy, program director, formerly held like positions with the Don Lee network and the two San Francisco expositions, Serving in a duo-writing-production cacapity is Glenn Wheaton from the public relations firm of Lee & Losh, San Francisco. Joseph E. Brechner, chief of script section, did freelance radio writing in the East, came in from the radio setcion of the Army recruiting department. With Brechner are William Coleman, Sol Panitz, Carl Mann and Stanley Field. Brought in for agency liaison are John Cullon and Lou Cowan, the latter in consultative capacity as he continues as major-domo with his show "The Quiz Kids."

Prior to the Selective Service law the War Department's Bureau of Public Relations itself was small, geared to the public relations problems of a relatively small Army—only a few hundred thonsand soldiers. When public opinion and Selective Service gave the Nation its first great peace-time Army of some 1,500,000 men (and now moving toward 2,000,000) the need of explaining and interpreting this Army to the people quickly became an all-important need.

Broadcasting's Job

The Wer Department recognized, first, Radio's unique ability to tell the Army's story, yes—to sell this new Army to the people for whom it exists; second, that the pre-National Emergency Army did not have sufficient men equipped to do this radio job quickly and effectively as was now the demand. The Radio Branch thus grew like a school boy on summer vacation, out of one room into six, and set about to tell the biggest story of peace-time 1941, a story with thousands of chapters interpreting all phases of this new citizens' Army both to itself

and to its great Nation. When the telling of this story shifted into high gear, an average week saw from 150 to 200 radio programs emanating from Army camps and posts, covering Army life, linking it to the life of citizens everywhere and to the National Defense industrial and economic effort.

Through cooperation with the Morale Branch, the volume of this interpretative work was further swelled by supplying each Corps Area Headquarters and each Division Headquarters with transcription and playback equipment, thus permitting the production and release of shows which, under certain local or temporary conditions, might otherwise have been difficult to accomplish. That this story was told with such coverage and variety is a tribute to the Radio Industry and evidence of the logic of the War Department's decision to maintain a liaison between Army and Radio and thus with the public.

In the liaison capacity the Radio Branch has maintained a clearance policy with respect to all network shows emanating from Army posts and camps. All commercial broadcasts originating in camps are cleared first with the Branch. It may be noted that up to the spring of 1941, the Army did not permit commercial programs to originate from militarv establishments. The Radio Branch was able to sell the advantages of relaxing this policy, with the result that top-flight radio shows have not only helped further to strengthen the common bond between the Army and the Public, but have furnished a major source of entertainment for the men in the Service.

Experienced Personnel

In addition to building our own staff within the Radio Branch to serve the Radio Industry in its job of interpreting the people's Army, we combed the camps for men with radio experience, professional and technical. As a result, many of these men were transferred to public relations departments in the camps and became foundations upon which radio production units have been built, many of sufficient caliber that they are frequently entrusted with entire program details by the stations carrying this noncommercial type of show.

And in the capable hands of recently inducted radio men, together with an



increasing number of reserve officers drawn from radio ranks, these radio productions from the Army camps have been highly popular program material. For in the American Army today are not only good-fighting-men-in-the-making, but at the same time highly talented men, who despite the seriousness of the times retain their high spirits, their talents and their senses of humor. One of the most reassuring phases of the present is the realization through camp radio programs that the American fighting man does have that high morale which enables him to wisecrack in the face of danger.

Perhaps the best-timed activity of the Radio Branch was its meetings with radio news and program directors at the NAB district meetings. Jack Harris. Bill Bailey and I met in informal discussions with these radio representatives and touched on many-in fact, most —of the problems of news and defense handling brought on by the war. These meetings were held in October, November and December, there being only two missed when the war called all hands to the home base in Washington. But largely on the basis of these discussions with news and program people throughout the nation, we were able to get out with the NAB a war-guide for news rooms and program desks when the war was less than one week old.

Consistently, the Radio Branch has tried to facilitate the efforts of stations and networks in telling the story of one of the great battle-fronts-production. While part of this story quite naturally has been handled by the Office of Emergency Management, still much had to be done at those plants with Army contracts where an Army office was in charge of what could and could not be said and done. Until the outbreak of the war, there were numerous programs each week relating the important story of production. Immediately with the war's beginning, such plants were closed to broadcasters and newsmen and practically all such data became secret. Even now, the restrictions are being lifted somewhat and we anticipate a further relaxation to permit the maximum telling of the production story within limits that will not give information to the enemy which need be withheld. But in respect to the production story, radio took Americans right into the factories, enabling millions to comprehend the change taking place in the national economy and the tempo of the national defense effort.

Coverage of Maneuvers

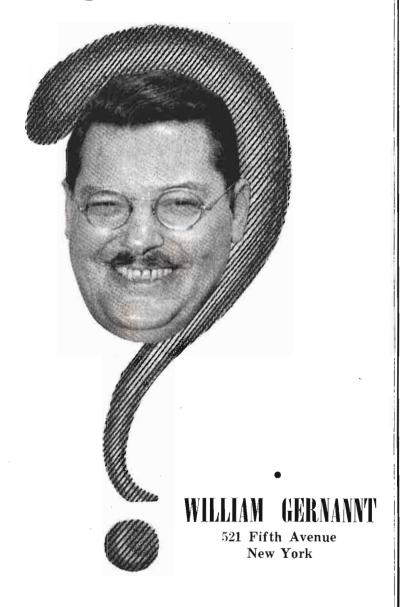
One of the notable jobs in radio in 1941 was its coverage of the maneuvers. The networks and individual stations developed a technique of coverage which gave the listeners a real break and gave the radio operatives and the army valuable lessons in radio problems and potentialities on an actual war-front. These man-euvers, unlike any others in previous American military history, were uncontrolled, meaning nothing could be staged for radio broadcasts. The radio correspondents went right into the field and out of their microphones came one of the significant stories of the year—the progress of the American armed forces in their stiffest test. The individual stations used mobile recording units to go right into the thick of battle. The networks used correspondents roaming the front lines and returning to broadcast points. Each type broadcast was magnificently handled, largely because of extensive advance preparations on the part of special events people in our own branch and the radio networks and radio stations. The Secretary of War complimented radio coverage.

This is modern American Radio's first experience with war. It is meeting the experience like a veteran. The confusion which was a natural result of the fantastic hours immediately following Pearl Harbor, quickly gave way to the Industry's self-made set of standards governing wartime news operations. By these standards, broadcasters pledged themselves to avoid sensationalism; to be accurate and factual: to shun rumors and to qualify the source of their news. Radio is meeting the crisis in stride, proving that today it has a guiding principle overshadowing all others - do nothing that would harm the national interest and to do everything to protect the national interest.

These are not times which permit prophecies, but one forecast can be made: Radio, in winning its chevrons but a few hours after America plunged into this war, will be equal to its tremendous responsibilities; will remain active and potent on the front line "for the duration," and when the peace-conference begins to build a better world, it will be the microphone of free radio under our treasured American System of Broadcasting which will tell that inspiring story of a better day.



PROFESSOR Q U I Z



AIR WAVES AND THE U.S. NAVY

By J. Harrison Hartley, Chief of Radio Section, U. S. Navy Department

IN OCTOBER of 1938 in a salute to Navy Day, the United States Navy participated in a broadcast which many in the service and the radio industry said was the greatest radio demonstration of our sea power ever presented in the short but colorful history of broadcasting.

As war overtook the old world and this nation came closer and closer to involvement, the activities which the Navy could make available to the broadcasters were limited more and more to insure our National safety and security. In 1939, America's sons were drafted and almost every American immediately had a personal interest in the Army.

As our National Defense effort grew, radio looked to the Navy for its usual cooperation. Times had changed. Programs from ships at sea were impossible, and activities at shore establishments worthy of radio coverage became very limited, and difficult to clear, with officers who rightly put security before all media of publicity. It is to the credit of networks and stations that they were not only understanding, but with all the restrictions, were able to present many interesting and entertaining Navy programs.

Navy Radio Section

In May of 1941, the Honorable Frank Knox established the Office of Public Relations in the Office of the Secretary of the Navy. Rear Admiral A. J. Hepburn, USN, former Commander-in-Chief, United States Fleet, was ordered to Washington as Director. Prior to this, Public Relations in its many categories was the responsibility of a few officers in the Office of Naval Intelligence. One of the first duties performed by Admiral Hepburn was the establishment of sections within the Office of Public Relations to service the many forms of publicity media calling on the Navy Department for cooperation. This included a Press Section, Photographic Section, Motion Picture Section, Script Section, Special Events Section to handle Naval participation in civilian activities, and a Radio Section.

The Radio Section is administered by men formerly connected with broadcast-

ing, Lieut. (j.) John P. Moore and Lieut. (jg) D. H. Saunders, both Naval Reservists, have had many years of experience in radio as employees of the Columbia Broadcasting System. The writer joined the National Broadcasting Co. in 1929 and is at present on leave of absence. In each Naval District, at least one man with radio experience is on the staff of the Public Relations Officer. The Radio Section in Washington works principally with national networks and cooperates with the Public Relations Officers of the Naval Districts in their efforts to service regional network and local station requirements.

It is the job of the Navy's Radio Section to clear program ideas, and to substitute ideas when any program or part of a program is unacceptable for military reasons. It is a further duty to clear with cognizant bureaus all scripts of factual and dramatic content in Navy participation programs, which are submitted for official review.

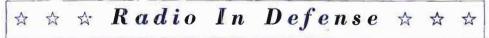
Industry Cooperation

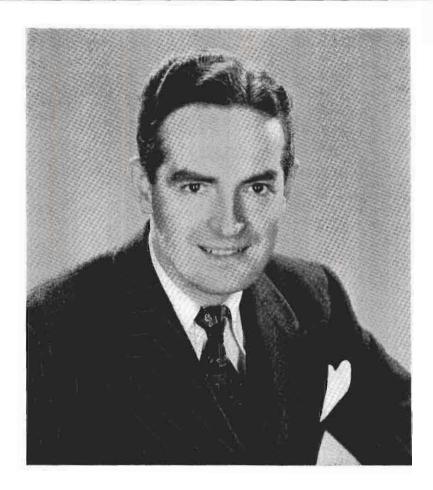
The United States had hardly been attacked when the Navy Department received many offers of the facilities of broadcasting stations and sponsors. The Navy appreciates the national spirit of patriotism shown by the great American system of broadcasting.

Those officers charged with the defense of our country have in the past and will in the future, lean over backwards to cooperate with radio insofar as the cooperation does not endanger life and property. The Radio Section, Office of Public Relations, Navy Department, and those men in the District Public Relations Offices assigned to radio, will continue their efforts with renewed vigor to unearth for networks and stations alike, material about the Navy which lends itself to interesting and informative programming.

Most ideas for Navy participation are going to come from the broadcasting industry. Don't just decide without checking that something is impossible, for it might be one of the easiest ideas

to clear.





FRED WARING

and his

PENNSYLVANIANS

Chesterfield Pleasure Time

Management, John O'Connor 1697 Broadway New York City

WAR FOUND RADIO PREPARED

By David Sarnoff, President, Radio Corporation of America

R ADIO entered 1942 with but one aim—"to win the war and to win the peace that follows." National defense was radio's No. 1 program in 1941. Spurred by a determination for victory, the science of radio and electronics is driving ahead across new frontiers, as well as over battlefronts. Workers in every service of American radio are operating with redoubled energy to equip the United States on land, sea and in the air with the most efficient radio communications system in the world. War found radio At the Ready!

Indicative of the trend at the year-end in the RCA Manufacturing Company's plants, the volume of unfilled orders was 80 per cent for defense; 20 per cent commercial. Production for defense was rapidly increasing. Deliveries were being rushed. Employment in RCA at the opening of 1942 was at a new peak of more than 30,000 employees.

Any report on radio's 1941 activities, whether research, manufacturing, broadcasting or communications, must, of a necessity born of the times, be described in more general terms than in the past. The specific achievements of this period of national emergency will come to light in later years in much the same way that the wartime developments of the radiophone, short waves and the vacuum tube were revealed after the Armistice in 1918.

Developments

Each year reveals—and 1941 is no exception—that research and engineering are constantly strengthening the foundation of the radio industry in the United States. Fully aware of the vital significance of scientific research as the primary guarantee of progress and the

creation of new resources, services and products, the Radio Corporation of America in November, 1941, laid the cornerstone of the new RCA Laboratories in New Jersey. These Laboratories, designed as the foremost center of radio and electronic research in the world, will open in 1942.

Spurred by necessity, chemists and physicists associated with radio have developed alternates to release materials for the urgent requirements of defense. New accomplishments in the utilization of metals and plastics are the result.

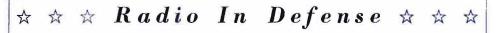
Modern radio, allied with the science of electronics, finds itself spreading into new fields. Outstanding in this category of development is the RCA electron microscope, which extended its service during 1941 and revealed tremendous possibilities in science and industry.

Morale

Radio manufacturing has geared every production machine with one goal in mind—Victory. Thousands of workers in the RCA Manufacturing Company's plants have pledged themselves to "Beat the Promise," with such eagerness and intensity of purpose that their efforts are acclaimed as one of the outstanding industrial movements of national defense as well as offense.

In RCA Institutes, the oldest radio training school in the United States, more than 1,200 students are enrolled in New York and Chicago classrooms for training in all branches of radio, including ship operators, service men, broadcast engineers, television operators and aviation-radio technicians.

The facility and speed with which radio has rallied the nation from "an unlimited emergency" to a wartime basis,





Premier American Recitat

Concert Violinist

Admission by Ticket Inquire at Box Office



 $\mathbf{F}^{ ext{OR}}$ you folks who wanted to see YIFNUFF, concert violinist...here she is! Actually a New Jersey housewife and a complete stranger to a violin, her penalty on TRUTH OR CONSEQUENCES was to play before a thousand unsuspecting music lovers at TOWN HALL. America's number practical joke of the year and just one of 671 consequences that keeps 'em laughing every Saturday night. Coast-to-Coast on the NBC-Red.

Ralph Edwards Creator-Conductor

emphasizes the value of network broadcasting as conducted in the United States. Interrupted by news bulletins, radio continues its musical programs, comedy and drama, for these are recognized as revitalizing tonics, needed more than ever in the busy days and nights of war.

Coverage

Radio's instantaneous reports from the Pacific and the eye-witness coverage of the war in Europe and Asia as the NBC-RCA circuits switched from continent to continent, from island to island, revealed as never before the flexibility with which broadcasting performs its service to the people.

The National Broadcasting Company, celebrating 15 years of network broadcasting, also intensified its short-wave activities and made the fan-shaped beams far more effective in reaching across the hemispheres to knit the Americas in a common cause.

The NBC Stations Planning and Advisory Committees on National Defense have been organized to meet the requirements of war as well as peace. Greater integrated broadcasting service, allied with the growing demands of the nation's defense, is the immediate aim.

All-out Effort

Enlisted in the all-out effort, key broadcasting stations are operating on a 24-hour basis. They are participating on an unprecedented scale in the Defense Bond and Stamp campaign. The "Treasury Hour" has become a headline program from coast to coast. Ears of listeners everywhere are hearing the messages of the Red Cross, the USO, Civilian Defense, and of numerous other organizations. Soldiers and sailors in training camps get the same entertainment as the folks at home; they also get the news.

Internationally, the United States holds supremacy in radio communications. When the United States Army went into Dutch Guiana, it found an RCA radio circuit linking Paramaribo with the U. S. A. Since 1928, without interrup-

tion, RCA has operated that direct circuit. Radio was more than usually important in this case since no cables reach Dutch Guiana.

To keep pace with the changing map, American radio has hurled new circuits across the seas. One of the triumphs of radio in 1941 was the flashing of radiophotos out of Moscow across 4,615 miles to the United States. Pictures of the war on the Russian front were received by RCA in New York, in 13 minutes.

Marine radio is one of the services protecting American life and property at sea. It is the voice of the eagle-eyed seaplane, just as it long has been the voice of ships. Along the American coasts powerful land stations watch over the oceans, while radio beacon stations flash like invisible lighthouses. No ship today need be out of communication with land because it is out of sight. The Radiomarine Corporation of America, which has equipped more than 1,500 American vessels with radio installations, now is engaged in the all-out wartime program.

1941-1942

Preliminary estimates for 1941 indicate that the American radio industry as a whole produced 13,000,000 receiving sets, and more than 100,000,000 radio tubes. Phonograph record output reached an alltime high, estimated at 110,000,000 disks revealing how radio in combination with the phonograph has lifted the popularity of recorded music to new heights. This figure is far ahead of the record-breaking year of 1921, before broadcasting began to compete with the phonograph.

Television in 1941 advanced in RCA Laboratories and in the field. It will continue to do so in 1942. As a post-war industry, television holds great promise of becoming a new radio service to the public. Television today is testing its wings over the New York area through NBC's pioneer television station WNBT. Its immediate assignment like that of all radio—research, manufacturing, communications and broadcasting—is National Defense.



ARTHUR GODFREY

"The Unpredictable Red-Head"

- 13 years of one-man mike performance without interruption.
- Fourth consecutive year coast-to-coast for Irradiated Carnation Milk.
- Columbia Records

Daily Except Sunday 6:30 to 7:45 A.M. WABC, New York (see WABC Sales for participation) Daily Except Sunday
7:00 to 9:15 A.M. WJSV, Washington
(see Radio Sales (CBS) for participation)

Exclusive Management
Arthur M. Godfrey Productions
808 Earle Bldg. Washington, D. C.
Margaret Richardson, Secy.

RADIO SELLS DEFENSE BONDS

By Vincent F. Callahan

Chief of the Press and Radio Sections of the Defense Savings Staff, Treasury Department

IN the Spring of 1941, the Treasury Department in Washington was faced with the task of promoting the sale of new Federal Securities-United States Defense Bonds and Stamps. Realizing that radio was one of the most forceful mediums of public influence, Secretary Morgenthau established a radio section in the newly formed Defense Savings Staff to supervise the radio end of the campaign. Since the bonds and stamps went on sale May 1, 1941, every radio network, every radio station, every network sponsor and their advertising agencies have cooperated wholeheartedly in making the campaign a success. The Treasury Department is deeply gratified by their tremendous assistance.

The plan of promotion embodied five different phases of radio: one-minute announcements on all stations directed to various groups—general, women, foreign language, and farmers; commercially sponsored network programs; special event broadcasts; special transcribed programs for all stations; and network programs sponsored by or for the Treasury Department. In order that we might do a thorough and professional job, we called upon experts in the radio industry to assist us in our various problems.

Agency Co-op

Since May 1st, the Treasury Department has released five one-minute announcements a day to all radio stations in the United States—either live or transcribed. In preparing this tremendous amount of copy, Harry Marschalk, president of Marschalk and Pratt, Inc., offered us the services of his staff. W. G.

Freeman has written all of our announcements, which according to hundreds of letters from radio stations is the most expertly written copy they receive from any Government Agency. Curt Peterson, head of radio production for Marschalk and Pratt, has supervised and directed the transcribed one-minute announcements which the Treasury released in the months of June, July, September and October.

In addition to the general radio announcements, copy especially prepared from the woman's angle has been released to some 500 women's program directors throughout the country. Anne Hummert has been responsible for writing this specialized copy. In preparing and translating special announcements for foreign language stations, we have had the help of Joseph Lang, General Manager of WHOM, Jersey City. For copy directed to the vast farm audiences, we turned to Jud Woods, authority on farm matters, and manager of KFAB, Lincoln, Nebraska.

Sponsor Tie-ups

Our second important means of selling Defense Bonds and Stamps by radio has been through the wholehearted cooperation of the major sponsors of network programs—cooperation which has trebled since the United States entered the war. Sponsors have worked with the Radio Section wholeheartedly, many of them taking the initiative in devising the most effective possible means of getting our material to their audiences. For instance, representatives of the five leading daytime radio advertisers—Colgate-Palmolive-Peet, General Foods, General Foods,

☆ ☆ ☆ Radio In Defense ☆ ☆ ☆



Thinking of you KAY KYSER

Exclusive Management
MUSIC CORPORATION of AMERICA

eral Mills, Lever Brothers, and Procter and Gamble-met voluntarily in Washington during October to devise a plan through which they might most effectively cooperate with the Treasury Department. This meeting has resulted in a coordinated schedule of announcements on every daytime program on the three major networks, beginning at 9:45 a.m. and running through 5:45 p.m. each day of the week. In each case copy is specially prepared by the advertiser or his agency involving various approaches. Some programs are turned over in their entirety to the Treasury Department, others include special dramatized appeals to the listeners, others include Defense Bond and Stamp copy in the dialogue of the script, while still others have a dramatic appeal delivered at the beginning or end of the broadcast by the leading character of the script.

The same fine spirit of cooperation has existed in the case of all major sponsors of night-time programs. Since the beginning of our campaign, an average of three programs each night have assisted in the promotion of Defense Bonds and Stamps. The cooperation by all sponsors has been increased five-fold in the interests of raising money through Defense Bond and Stamp investments. Leading companies of our country have given their entire programs over to our cause—Defense Bond and Stamp copy has been incorporated into programs in every possible way to aid our sales. We are grateful for this opportunity to thank the executives of sponsoring companies, who with their agencies are working so closely with us.

Network Activities

In addition to the individual stations and radio advertisers, the networks have been most generous in their giving of time for special event broadcasts. On the first day of our campaign, NBC, CBS, and MBS contributed 8 hours to the opening of the Bond and Stamp sale. Since then more than sixty special event programs have been broadcast on coast to coast networks. These broadcasts have included half-hour roundtable discussions, special speeches on all networks by Secretary Morgenthau, and other Treasury Department officials, and speeches by prominent persons.

Shortly after our campaign got under way last May, the Treasury Department was approached by the Texas Company with an offer to contribute to the Defense Savings Program one full hour each week for thirteen weeks on the Columbia Broadcasting System. From this offer was born still another phase of our promotion—the Treasury Department's own radio programs.

Treasury Hour

With acceptance of the Texas Company's generous contribution, Secretay Morgenthau appointed a committee of radio experts, headed by Howard Deitz of MGM, with William Murray of the William Morris Office, and Paul Munroe of Buchanan & Company, to guide the destinies of The Treasury Hour. During the first thirteen weeks, when the Treasury Hour was sponsored for the Treasurv Department on CBS by the Texas Company, over 85 of the leading stars of stage, screen and radio contributed their services to make the programs the leading variety show on the air during the summer months. In August, the Hooper Survey placed the Treasury Hour in first place of all programs on the air in popu-

At the conclusion of the first thirteen weeks, the Treasury Hour was moved to the Blue Network, sponsored by another leading American industry—the Bendix Aviation Corporation. Under the sponsorship in behalf of the Treasury, an equal number of stars and artists contributed their services to the broadcasts during a second 13-week period.

Those who deserve special mention for the success of the Treasury Hours include Tom Buchanan, whose agency has worked so closely with us in putting the broadcasts on the air, Earle McGill of CBS who directed the first 13 programs and Lester O'Keefe who acted in a similar capacity on the NBC Treasury Hour series, and the artists who gave so generously of their time and talent.

MBS Series

Shortly after the initial broadcast of The Treasury Hour in July, another complete program was donated to the Treasury Department—this time by a network. The Mutual Broadcasting System arranged for a half-hour program each week to be given over to the promotion of Defense Bonds and Stamps, with time and production charges contributed by the network. Here again, noted artists gave their services. Under the title of "America Preferred," the program has been on the air weekly, and features each week the music of Alfred Wallenstein's orchestra, with Deems Taylor as narrator, and a guest artist. Designed to appeal particularly to those of foreign birth in the United States, the guest artists have been se-

MARION AND JIM JORDAN as "FIBBER McGEE AND MOLLY"

DON QUINN WRITER

BILL THOMPSON

"OLD TIMER"

"NICK DEPOPOLOUS"

"HORATIO K. BOOMER"

"WALLACE WIMPLE"

ISABEL RANDOLPH

"MRS. UPPINGTON"

GALE GORDON

"MAYOR LATRIVIA"

HARLOW WILCOX

ANNOUNCER

"THE KING'S MEN"

BILLY MILLS

AND HIS ORCHESTRA

SEVENTH YEAR FOR THE MAKERS OF JOHNSON'S WAX

lected from among the great musicians who have come to our country from other lands.

NBC Series

On July 22, "For America We Sing," a third network program in behalf of the Treasury Department made its debut on the Blue Network. Conceived by Niles Trammell, president of the National Broadcasting Company, Frank Hummert and Dr. Frank Black, "For America We Sing" is designed to present to American radio audiences the music everyone loves—music of north, south, east and west. Frank Hummert has contributed his services in producing the programs, while the National Broadcasting Company has contributed the time for the programs and a forty-eight piece NBC orchestra under the direction of Dr. Frank Black. Each week two guest soloists have appeared without compensation.

To all of the artists and radio executives who have contributed to the success of "America Preferred" and "For America We Sing" the Treasury Department is sincerely grateful. These generous contributions have been of the utmost importance in the success and continuance of our campaign.

Still another contribution by the National Broadcasting Company in our behalf deserves special mention. On December 6th and 13th, Arturo Toscanini conducted the NBC Symphony on two special one hour Treasury Department Concerts. This represented the first time the NBC Symphony had ever been broadcast in the interests of any enterprise.

Special Music

It is virtually impossible to mention everyone who has helped us so splendidly in our job. However, I do want to take this opportunity to say a special word of thanks to Irving Berlin for his great song, "Any Bonds Today?", which has become the theme song of our work. Also, we are greatly indebted to Jack Lear of the Music Corporation of America for his generous help in promoting the Irving Berlin song throughout the country. Thanks, too, to Earle Ferris of Radio Feature Service Incorporated for publicizing our Treasury Department radio programs so successfully, to David Green of David Green Associates, and to Elaine Stern Carrington, who has given freely of her time and talent in supervising

the writing of a series of five-minute dramatizations, and to the noted radio writers who worked with her. During 1942 there will be many more names which should appear here, I know, so to everyone involved in the success of this great Treasury Department Defense Savings Program, my deepest and sincerest appreciation.

Radio Staff

Since the outbreak of war, my desk has been flooded with telegrams and letters with offers to help and suggestions for making our campaign more successful. Those who work directedly with me in the Radio Section have been largely responsible for the fine coordination of our undertaking—Charles J. Gilchrest, my assistant, Emerson Waldman, in charge of Foreign Language and Farm Programs, Marjorie L. Spriggs, Chief of Women's and Children's Programs, Frank L. King, E. Frederica Millet and William Rainey, in charge of our New York radio office.

We are at work on many new plans, some of which may already be in operation when you read this. We are arranging the organization of Radio Minute Men on a nationwide basis, who will make one-minute talks in our behalf on Treasury Department programs, on commercially sponsored network programs, and on local radio stations. We are also releasing two series of specially prepared transcriptions for use on all radio stations. The first series is entitled "Any Bonds Today?" and stars such as Henry Fonda, Walter Pidgeon, Fanny Brice, Hanley Stafford, Fay Wray, John Beale, and Dr. Frank Black's NBC Orchestra.

The second series of transcriptions will be a group of five-minute dramatizations featuring noted actors of stage and screen. These have been written by the best known radio script writers in America.

At this time it is impossible to know what turns our campaign may take. One thing is certain however, we must have money to finance this war—and the sale of Defense Bonds and Stamps is all-important in raising this money. None of us now what the future may be. But we all know this—we are in a war to the death. We've got to fight it and finance it. The radio industry has been a vital factor in this campaign—I know it will continue to be as long as our country needs it!





CONNIE BOSWELL

DECCA RECORDS



Harry Leedy Personal Manager

— BACK STAGE WITH —— RADIO-TELEVISION-FM

ONTINUING the steady march that has seen the broadcast industry advance to the fore as a major advertising and entertainment medium in less than a decade, radio in '41 was called upon to perform the most important task in its history-keeping a nation informed of defense activities in a national emergency, climaxed by coverage of actual warfare as of December 7 last. Despite the vast volume of broadcast hours devoted to the government agencies involved in the war and defense activities, the four major networks chalked up cumulative billings totaling \$107,000,000 in the 12-month period, an 18 per cent increase over the all-time record established in 1940. Indications for the current year were highly opti-mistic as first-quarter billings continued that advance, despite priorities which so seriously affected other industries.

Television

Laurels for the outstanding development in the industry in 1941 went to television, established as a commercial medium on July 1, and advanced to a point where the new audio-visual art was hailed as the coming industry—the new art that would absorb the vast manpower that would be available at the conclusion of the world-wide strife. NBC, operating on a commercial license, had an even dozen accounts as the year waned, while plans for competitive outlets were completed in New York with the start of the New Year.

FM, getting off to a fast start, proved worthy of its advance notices, and also operating on a commercial basis, spread from coast to coast with unprecedented speed. There were new stations and sponsors flocking to the staticless stations steadily, and in every major city in the country the populace became acquainted with this flawless type of transmission.

International

As solidarity of the Americas became one of the foremost projects of the

United States Government, radio's activities in that field increased by leaps and bounds. Both NBC and CBS completed plans for the establishment of Pan American links, with all the major outlets in more than 20 South American republics now linked to one of the two networks. Commercial accounts servicing the ever-increasing audiences in Latin America found results highly satisfactory, and billings were vastly increased as the year progressed.

Programs

With national defense as its keynote, radio programming in the hectic 1941 revealed few new trends in commercial or sustaining presentations. Variety shows, especially those presented in behalf of national defense institutions, came into their own after several years of inertia, while comedy, as a result of war, was also highlighted on both network and local program schedules. Quiz programs showed the strain of overproduction, while news broadcasts were responsible for steadily increasing Crossley's. The "March of Time" returned to the air as a result of the demand for news programs, while special events broadcasts were headed by President Roosevelt's declaration of war early in December.

Conclusion

Radio entered 1942 fully matured, and prepared to handle the national defense and war assignment. Coordination of government activities under William Lewis vastly aided the assignment, which included campaigns in behalf of the Treasury Department, the WPB, the Office of Facts and Figures, etc.

That censorship would continue on its abbreviated scale was seen as no serious handicap to the broadcasters, whose plans for the duration were unified—to fight this war as the government and the peoples wanted it fought, with all-out honesty and unabridged presentation of its news as well as its entertainment.

For Complete Production Section Please Turn to Page 669 For Complete Television Section Please Turn to Page 893 For Complete FM Section Please Turn to Page 913

☆ ☆ ☆ Radio In Defense ☆ ☆ ☆

ABBOTT and COSTELLO



On The Air Sundays — NBC CHASE and SANBORN Program



Current Release:
"RIDE 'EM COWBOY"
Universal Pictures

Completed:
"RIO RITA"
M-G-M

In Production:
"PARDON MY SARONG"
Universal Pictures

Exclusive Management EDWARD SHERMAN

New York

Philadelphia

Hollywood

RADIO CENSORSHIP "CONF"

By J. H. Ryan, Assistant Director of Censorship (Radio Division)

PERHAPS the most significant statement in the Code of Wartime Practices for American Broadcasters, issued in January of 1942 by the Office of Censorship is found in the second paragraph:

> "... and the following (Code) is intended to be helpful in systematizing cooperation on a voluntary basis during the period

of emergency."

In this sentence lies the whole concept of censorship as set forth by Mr. Byron Price, Director. Broadcasters must act as their own censors, merely guided by the broad policies established in the Code. The Office of Censorship, as the war effort progresses, must gradually become an advisory division, as distinguished from the purely creative function which first faced it when a set of general rules for the guidance of broadcasters had to be drawn up.

In this advisory capacity, the Office will be at the service of all broadcasters and all those whose businesses are related to broadcasting. Specific problems of programming, where a given production's content might be questionable during time of war, will be reviewed by the Office of Censorship when so requested by the broadcaster. Instantaneous interpretations on the handling of specific news stories will be offered by the Office when requested.

The Office shall merely act as a correlating branch of the broadcasters in the industry-wide effort to keep information of value to the enemy out of his

hands.

Of course, the success of censorship in radio during the war must be measured by the broadcasters' willingness and

ability to learn by experience. precedent has been established for the censorship of free radio, as we know it in America. The broadcasting stations of Germany and Italy are but tools of the government. In England, the British Broadcasting Corporation is controlled by the government. Even in Canada, which comes nearest to paralleling our own method, the government owns several of the eighty-odd stations on the air.

But here, in the United States, all stations (with the exception of a few municipal and university outlets) are privately owned and operated, according to democratic rules of free enterprise. In developing a set of concepts which could be codified and employed by broadcasters as a guide, the Office of Censorship had to bear this in mind-that it was suggested certain restrictions in freedom of speech in order to prosecute a war which was being fought to protect the kind of government which guarantees freedom of speech. The very anomaly here demanded that the actual working of censorship must be voluntary, a prob-Iem for each broadcaster to solve for If free speech—call it free radio, if you will-was important enough to fight and die for, then more than likely it was important enough to warrant the exercise of certain controls.

We have no fear that censorship, as we intend to practice it in the radio industry, will do anything but teach Americans again that the best kind of radio is free radio. Each broadcaster is on his honor and on his mettle to keep his listeners honestly informed, but to tell his enemies nothing. He will find a way to do it. No one will ever be able to censor his ingenuity.

The Code-Effective Jan. 16, 1942

HEREWITH is the text of a war-time code of practice for radio broadcasters, as issued January 16, 1942, by the Office of Censorship, Byron Price. Director. Statement embodied with the code, is included:

In wartime it is the responsibility of every citizen to help prevent the enemy, insofar as possible, from obtaining war, navy, air or economic intelligence which might be of value to him and inimical to our national effort.

The broadcasting industry has enlisted with enthusiasm in the endeavor, and the following is intended to be helpful in systematizing cooperation on a voluntary basis during the period of the emergency.





HAL MCIN<mark>ATYRE</mark> and his ORCHESTRA

"America's Newest and Grandest Band"
VICTOR RECORDS

CLAUDE THORNHILL

and his ORCHESTRA
"The Band That is Thrilling America"
COLUMBIA RECORDS

Personal Management DON W. HAYNES, 1270 Sixth Ave., New York City

CHARLIE SPIVAK

and his ORCHESTRA
"The Man Who Plays The Sweetest Trumpet in the World"

OXEH RECORDS

G L E N N M I L L E R

a n d h i s O R C H E S T R A
Chesterfield Program, Tuesday, Wednesday and Thursday,
10 P. M. Eastern War Time, Columbia Network
U.S.O. "Sunset Serenade" 5-6 P. M. Eastern War Time
BLUEBIRD RECORDS





Two possibilities exist:

(1) Enemy exploitation of stations heard only within our borders, to expedite the work of saboteurs, and

(2) Enemy exploitation of stations heard internationally (both short and long wave) to transmit vital information.

All American stations desire to prevent such exploitation. The statement herewith set forth is presented under three headings:

News Programs.
 Ad lib programs.

(3) Foreign language programs.

Radio management can do much in other ways to win the war. It can act, in the light of experience, as its own censor above and beyond the suggestions contained in this statement of conduct.

News Program

It must be remembered that all newspapers, magazines and periodicals are censored at our national borders. No such post-publication censorship is possibe in radio. Scores of stations operating on all classifications of frequencies are heard clearly in creas outside the United States. These stations especially should exercise skill and caution in pre-

paring news broadcasts.

Ninety-nine per cent of the commercial station: operating in the United States are serviced by one or more news agencies. News teletyped to stations and networks by these agencies will be edited at the source, with a view to observing certain requests set down by the press section of the Office of Censorship. These precautions notwithstanding, the Office of Censorship stresses the need for radio to process all news in the light of its own specialized knowledge. Broadcasters should ask themselves the question. "Would this material be of value to me if I were the enemy". Certain material which may appear on the news service wires as approved for newspapers may not be appropriate for radio.

It is requested that news falling into any of the following classifications be kept off the air, except in cases when the release has been authorized by appropri-

ate authority.

Weather Reports

(1) Weather reports. This category includes temperature readings, barometric pressures, wind directions, forecasts and all other data relating to weather conditions. Frequently weather reports for use on radio will be authorized by the United States Weather Bureau. This material is permissible. Confirmation should be obtained that the report actually came from the Weather Bureau. Special care should be taken against inadvertent references to weather conditions during sports broadcasts, special events and similar projects.

Information concerning road conditions, where such information is essential to safeguarding human life, may be broadcast when requested by a Federal,

State or municipal source.

(2) Troop movements. The general character and movements of units of the United States Army, Navy and Marine Corps, or their personnel, within or without the continental limits of the United States; their location, identity or exact composition, equipment or strength; their destination, routes and schedules; their assembly for embarkation or actual embarkation. Any such information regarding the troops of friendly nations on American soil. (The request as regards location and general character does not apply to training camps in the United States, nor to units assigned to domestic police duty.)

(3) Ships. The location, movements and identity of naval and merchant vessels of the United States and of other nations opposing the Axis powers and of personnel of such craft; the port and time of arrival of any such vessels; the assembly, departure or arrival of transports or convoys, the existence of mine fields or other harbor defenses; secret orders or other secret instructions regarding lights, buoys and other guides to navigators; the number, size, character and location of ships in construction, or advance information as to the date of launchings or commissionings; the physical setup of existing shipyards, and information regarding construction of new

(4) Planes. The disposition, movements and strength of army and navy units. The time and location of corps graduations or the equipment strength of any

training school.

New Inventions

(5) Experiments. Any experiments with war equipment or materials, particularly those relating to new inventions. Any news of the whereabouts of camouflaged objects.

(6) Fortifications. Any information regarding existing or projected fortifications of this country, any information regarding coastal defense emplacements or bomb shelters; location, nature or num-

bers of antiaircraft guns.

(7) Production. Specific information about war contracts, such as the exact type of production, production schedules dates of delivery, or progress of production; estimated supplies of strategic and critical materials available; or nationwide "round-ups" of locally-published procurement data except when such composite information is officially approved for publication.

Specific information about the location of, or other information about, sites and



AL GOODMAN

AND HIS ORCHESTRA

Now A CBS SUNDAY DOUBLE FEATURE

on

"The Family Hour"

5:00-5:45 P.M., E.W.T.

Sponsored by Prudential Life Insurance Co.

and

"Texaco Star Theater"

with

FRED ALLEN

9:00-10:00 P.M., E.W.T.

Sponsored by Texaco Co.

factories already in existence, which would aid saboteurs in gaining access to them; information other than that readily gained through observation by the general public, disclosing the location of sites and factories yet to be established, or the nature of their production. Any information about new or secret military designs, or new factory designs for war production.

(8) Casualty lists. Total or round figures issued by the Government may be handled. If there is special newsworthiness in the use of an individual name, such as that attending the release concerning Capt. Colin Kelly, it is permissible material. Stations should use own judgment in using names of important personages from their own areas killed in action. The Government notifies nearest kin BEFORE casualty's name is released to the press.

(9) Release of figures on selective service enrollments.

Unconfirmed Reports

(10) Unconfirmed reports. Reports based on information from unidentified sources as to ship sinkings or land troops reverses or successes should not be used. In the event enemy claims have been neither confirmed nor denied by established authority, the story ordinarily should be handled without inclusion of specific information; there should be no mention of ship's name—only its classification; there should be no mention of army unit designation—just its general description (tank, artillery, infantry, etc.). Commentators, through sensible analyses of reports from enemy origins, stressing the obvious fallacies, can do much to correct any false impressions which might be created.

(11) Communications. Information concerning the establishment of new international points of communication should be withheld until officially released by appropriate federal authority.

(12) General. Information disclosing the new location of national archives, art treasures, and so on, which have been moved for safekeeping; damage to military and naval objectives, including docks, railroads, or commercial airports, resulting from enemy action; transportation of munitions or other war materials, including oil tank cars and trains; movements of the President of the United States, or of official military or diplomatic missions of the United States or of any other nation opposing the Axis powers—routes, schedules, or destination, within or without the continental limits of the United States; movements of ranking army or naval officers and staffs on official business; movements of other individuals or units under special orders of the army, navy or State Department.

Summation: It should be emphasized that there is no objection to any of these topics if officially released. These restraints are suggested:

(1) Full and prompt obedience to all lawful requests emanating from constituted authorities. If a broadcaster questions the wisdom of any request, he should take it up with the Office of Censorship.

(2) Exercise of common sense in editing news, meeting new problems with sensible solutions. Stations should feel free at all times to call on the Office of Censorship for clarification of individual problems.

II Ad Lib Programs

Certain program structures do not permit the exercise of complete discretion in pre-determining the form they will take on the air. These are the ad lib or informal types of programs. Generally they fall into four classifications:

(a) Request programs.

(b) Quiz programs (effective Feb. 1).

(c) Forums and interviews (ad lib).

(d) Commentaries and descriptions (ad lib).

As experience dictates the need of changes, they will be made, and all stations notified. Stations should make certain that their program departments are fully acquainted with these provisions.

(a) Request programs. Certain safeguards should be adopted by the broadcaster in planning request programs. It is requested that no telephoned or telegraphed requests for musical selections be accepted for the duration of the emergency. It is also requested that all mail bearing requests be held for an unspecified length of time before it is honored on the air. It is suggested that the broadcaster stagger replies to requests. Care should be exercised in guarding against honoring a given request at a specified time.

Special note is made here of "lost and found" announcements and broadcast material of a similar nature. Broadcasters are asked to refuse acceptance of such material when it is submitted via telephone or telegraph by a private individual. If the case involves a lost person, lost dog, lost property or similar matter, the broadcaster is advised to demand written notice. It is suggested that care be used by station continuity departments in re-writing all such personal advertising. On the other hand, emergency announcements asked by police or other authorized sources may be accepted. Announcements bearing official authorization seeking blood donors, lost persons, stolen cars, and similar material may be accepted by telephone, but confirmation of the source is suggested.



OKEH Records

Exclusive Management
MUSIC CORPORATION OF AMERICA

*

Personal Management: WILL ROWLAND, 1619 Broadway, N. Y. C.

It is requested that announcements of mass meetings not be honored unless they come from an authorized representative of an accredited Governmental or civilian agency. Such requests should be accepted only when submitted in writing.

(b) Quiz program. It is requested that all audience-participation type quiz programs originating from remote points, either by wire, transcription or shortwave, be discontinued, except as qualified

hereinafter.

Any program which permits the public accessibility to an open microphone is dangerous and should be carefully supervised. Because of the nature of quiz programs, in which the public is not only permitted access to the microphone but encouraged to speak into it, the danger of usurpation by the enemy is enhanced. The greatest danger here lies in the informal interview conducted in a small group—10 to 25 people. In larger groups where participants are selected from a theatre audience for example, the danger is not so great.

Care in Small Crowds

Generally speaking, any quiz program originating remotely, wherein the group is small, and wherein no arrangement exists for investigating the background of participants, should be discontinued. Included in this classification are all such productions as man-on-the-street interviews, airport interviews, train terminal interviews, and so forth.

In all studio-audience type quiz shows, where the audience from which interviewees are to be selected numbers less than 50 people, program conductors are asked to exercise special care. They should devise a method whereby no individual seeking participation can be GUARANTEED PARTICIPATION.

(c) Forums and interviews. This refers specifically to forums in which the general public is permitted extemporaneous comment; to panel discussions in which more than two persons participate; and to interviews conducted by authorized employees of the broadcasting company. Although the likelihood of exploitation here is slight, there are certain forum during which comments are sought "from the floor," or audience, that demand cautious production.

(d) Commentaries and descriptions. (Ad lib). Special events reporters are advised to avoid specific reference to locations and structures in on-the-spot broadcasts following air raids or other enemy offensive action. Both such reporters and commentators should beware of using any descriptive material which might be employed by the enemy in plot-

ting an area for attack.

THE BROADCASTER IN SUMMARY, IS ASKED TO REMEMBER THAT THERE IS NEED FOR EXTRAORDINARY CARE ESPECIALLY. IN CASES WHERE HE OR HIS AUTHORIZED REPRESENTATIVE IS NOT IN FULL CONTROL OF THE PROGRAM.

III Foreign Language Programs

It is requested that full transcripts, either written or recorded, be kept of all foreign language programs; it is suggested that broadcasters take all necessary precautions to prevent deviation from script by foreign language announcers and performers.

Miscellaneous

From time to time, the Office of Censorship may find it necessary to issue further communications, which will either interpret certain existing requests, amend or delete them, establish new ones or cover special emergency conditions.

These communications will be addressed to managers of radio stations and networks. They should have preferential handling and it is therefore advisable that certain alternate executives be appointed to execute them in the absence of the regularly constituted authority. All such communications will be coded in numerical order, i.e.: R-1; R-2; R-3; etc. Stations are advised to keep them in care-

ful filing order.

The American broadcasting industry's greatest contribution to victory will be the use of good common sense. Too frequently radio in general instead of the individual offender is blamed for even the most minor dereliction. If material is doubtful, it should not be used; submit it to the Office of Censorship for review. Free speech will not suffer during this emergency period beyond the absolute precautions which are necessary to the protection of a culture which makes our radio the freest in the world.

Broadcasters are asked merely to exercise restraint in the handling of news that might be damaging, for the Army behind the Army represents a great force in the war effort. Radio is advised to steer clear of dramatic programs which attempt to portray the horrors of combat; to avoid sound effects which might be mistaken for air raid alarms. Radio is one of the greatest liaison officers between the fighting front and the people. Its voice will speak the news first. It should speak wisely and calmly. In short, radio is endowed with a rich opportunity to keep America entertained and interested, and that opportunity should be pursued with vigor.



AGRICULTURE AND THE RADIO

By Wallace Kadderly, Chief of Radio Service, U. S. Department of Agriculture

THE part that agriculture is taking in the war has been recognized in a vast production program, "Food For Freedom," under the leadership of President Roosevelt and Secretary of Agriculture Wickard. Agricultural radio, as an important cog in this campaign, stems out from the Department of Agriculture's radio division, which is acting as a focal point from which this work originates. In peace-time the farmer has learned the value of the farm radio, which in these times of emergency has become immeas-The character, quality and amount of farm service rendered by radio in the past-when the aim was simply to promote individual gain and national progress—bodes well for the service this year and in the future while our existence as a free nation is at stake.

Farm Radio Service

Throughout the nation, more than 600 of the some 900 stations present regularly scheduled agricultural information in cooperation with the U.S. Department of Agriculture and the cooperating Federal-State Agricultural Extension Services. Extent of Farm Radio is indicated by the following air activity during 1941-1942:

90 to 100 stations—National Farm and Home Hour, Blue Network. Fifteen minutes of farm and home information presented Monday through Friday by Department of Agriculture.

11 to 13 stations—Western Agriculture, western regional leg of The Blue Network. Fifteen minutes of information presented Monday through Friday by Department of Agriculture and the Land Grant Colleges in the Far Western States.

50 to 60 stations—agricultural broadcasts directed by station's own full-time farm program directors, using manuscript information, transcriptions, and live talent programs prepared by Department of Agriculture and Extension Services.

433 stations - farm market reports

supplied by Department's Agricultural Marketing Service.

420 stations — Farm Flashes, syndicated manuscript service of agricultural information prepared by the Department; released to stations in 42 States through State Extension Services (many of which add material of their own) and in 6 States direct to stations.

242 stations—Homemakers' Chats, five-days-a-week, syndicated manuscript service containing information on foods, nutrition, and home management, prepared by the Department, released in 14 States through State Extension Services and in 34 States direct to stations.

12 stations — 15-minute daily except Sunday programs by the New England Radio News Service, which is sponsored by Department agencies, State Departments of Agriculture, and certain Extension Services in New England.

19 stations—daily except Sunday 15 minute script program by the New England Radio News Service.

CBS Country Journal, presented nationally, provides time frequently for Department speakers and uses considerable information supplied by Department agencies.

Conclusion

This is not a complete list of station and network cooperation. State and county representatives of the Department agencies, and the Federal-State Agricultural Extension Services, prepare and present programs on many individual stations and on some regional and State networks. For example, 256 stations provide time for programs by county extension agents. And in 33 States the State extension services are presenting programs regularly over a station or network covering all or a major part of the State.

The Department welcomes the opportunity to cooperate with any station that desires to provide its listeners with farm and home information.





JEAN HERSHOLT

Fifth Year

as

"DR. CHRISTIAN"

CBS FOR VASELINE PRODUCTS

FOR A UNITED HEMISPHERE

By Sylvester L. Weaver, Jr., Director, Radio Section, Office of Coordinator of Inter-American Affairs

O UR national defense and the successful prosecution of the war requires a united people in our own land, but without a united hemisphere, we still stand imperiled. The southern republics of the western world have been under a propaganda barrage from the Axis for almost ten years. The insidious Nazi line has been blasted from radio speakers in every country, and until recently, we have made no attempt to combat it. Today, the vitality of radio is being added to the general effort to show the southern democracies that their cause and ours are inseparable, that our destinies are interlocked. The success of the "Good Neighbor" policy has already been felt in the swing of the southern republics to our side in the war. Today, over a hundred stations in Latin America carry impartial AP and UP news daily, replacing the admittedly biased Trans-Ocean news delivered free from Berlin. American advertisers sponsor broadcasts.

U. S. International Networks

Today, three international radio chains are operating in Latin America, and in their development lies the possibility of a revolution in broadcasting in the southern republics such as followed the creation of chain broadcasting in this country. For the first time, the people of the other Americas will hear regularly international events, great attractions, world famous personalities. Network radio should be the beginning of real internationalism in this hemisphere.

Our operations in the Radio Section of the Office of the Coordinator of Inter-American Affairs, are two-fold. We must increase the flow of pro-American shows to reach more and more people over more and more stations in Latin America; and we must use radio in this country to gain an aroused and enthusiastic public opinion for the Good Neighbor policy. Our job in the U. S. is mainly one of coordination, stimulation and service.

OCIA Activities

Bulletins of information, special event scripts, some transcriptions, are sent to the local stations weekly. We work with networks in the production of features with a Latin American direction, and with agencies, advertisers, and artists for the use of topical material about our southern neighbors. All operations in the U.S. are based on a realistic approach. The material we send out must be timely, must be good radio. Material for artists must be exclusive. radio reflects the American scene, and since today the American scene reflects a real interest in the southern republics, then we must supply the material that radio wants and needs.

In the southern republics, our problems are more difficult. Betting on every horse in the race, we are placing shows point-to-point over commercial facilities, sending transcriptions to local stations, urging program service companies to expand their efforts, getting advertisers to use larger appropriations in Latin America, working to improve short wave program output and station facilities, cooperating with the U. S. networks in Latin America for better shows, offering script service to local stations.

The U. S. campaign is under way, still far short of our objectives. Most readers will have felt our presence by now, and can expect more from us in the future. We want more and better shows about Latin America over U. S. facilities, want more interesting and arresting material delivered by more artists. Only thus can we get more information about, more understanding of, more respect for the people of the other Americas. Radio can play a major part in creating a hemispheric understanding and a linking of the destinies of the Americas, no matter what the obstacles may be.

For Complete Inter-American Section Please Turn to Page 997

 $\Leftrightarrow \Leftrightarrow Radio In Defense \Leftrightarrow \Leftrightarrow \Leftrightarrow$

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RADIO DAILY

Fifth Annual Poll of the Radio Editors and Critics for 1941-1942

(Released December 23, 1941)	
Programs	
JELL-O	552
Bob Hope Program	486
Fibber McGee & Molly	
Chase & Sanborn	
Fred Allen Hour	
Information Please	
Kraft Music Hall	
Ford Sunday Evening Hour	
Lux Radio Theater	
Take It Or Leave It	
Entertainers—	
	F00
BOB HOPE	
Jack Benny	
Fred Allen	
Fibber McGee & Molly	
	348
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Kay Kyser	
Eddie Cantor	
Kate Smith	
Red Skelton	116
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Orson Welles	
Silver Theater	
Sherlock Holmes	
First Nighter	
Cavalcade	
Norman Corwin (CBS Workshop)	
Screen Guild	
Aldrich Family	
Educational Series	
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CHICAGO "U" ROUND TABLE	
CBS School of the Air	
American Town Hall of the Air	
Damrosch Music Appreciation Hour	
Information Please	136
American Forum of the Air	
The World Is Yours	60
Invitation to Learning	52
National Farm and Home Hour	48

40

March of Time.....

"RADIO ARTISTS of the AMERICAS"



JOY HODGES LAURA DEANE DUTTON JUANITA JUAREZ JORGE NEGRETE FAUSTO CURBELO

and his ORCHESTRA

Radio Direction: Cy Mann



WALLACE DOWNEY, INC.

artists' management

1629 BROADWAY

NEW YORK, N.Y.

CIRCLE 6-4684

RESULTS OF RADIO DAILY 1941 CRITICS POLL

Dance Bands (Sweet)		Dance Bands (Swing)	
GUY LOMBARDO	544	GLENN MILLER	490
Wayne King	466	Benny Goodman	400
Fred Waring	282	Tommy Dorsey	280
Sammy Kaye	194	Artie Shaw	216
Kay Kyser	190	Jimmy Dorsey	128
Glenn Miller	184	Kay Kyser	120
Ray Noble	96	Sammy Kaye	106
Freddie Martin	94	Les Brown	102
Eddie Duchin	94	Harry James	90
Claude Thornhill	90	Gene Krupa	86
Comedians		Quiz Shows	
BOB HOPE	670	INFORMATION PLEASE	748
Jack Benny	654	Take It Or Leave It	666
Fred Allen	536	Quiz Kids	286
Fibber McGee & Molly	440	Dr. I. Q	248
Edgar Bergen	268	Truth or Consequences	186
Eddie Cantor	174	Kay Kyser's Kollege	140
Abbott & Costello	150	Double or Nothing	120
Red Skelton	126	Battle of the Sexes	98
John Barrymore	88	Prof. Quiz	64
Rochester	74	Vox-Pop	64
News Commentators		Sports Commentators	
H. V. KALTENBORN	486	BILL STERN	746
Raymond Gram Swing	370	Ted Husing	698
Elmer Davis	354	Red Barber	362
Lowell Thomas	278	Bob Elson	104
William Sharer	160	Don Dunphy	74
Gabriel Heatter	156	Clem McCarthy	60
Fulton Lewis, Jr		Graham McNamee	48
Walter Winchell		Fort Pearson	46
Boake Carter	98	Sam Balter	44
H. R. Baukhage	76	Tom Slater	42
Dramatic Serials		Children's Shows	
ALDRICH FAMILY	336	LONE RANGER	266
One Man's Family		Let's Pretend	
Vic and Sade	120	Quiz Kids	
I Love a Mystery		Ireene Wicker	
The Goldbergs	76	Coast to Coast on a Bus	
Big Town	68	Music Appreciation Hour	116
Blondie	50 48	The Bartons	
Portla Faces Life	40	Jack Armstrong	
Ma Perkins	44	CBS School of the Air	86
Life Can Be Beautiful	42	Little Orphan Annie	72

CONTINUED ON FOLLOWING PAGE



PRESENTS

The Nation's Outstanding Transcribed Shows

★ "THE MEAL OF YOUR LIFE"

A half-hour transcribed (by World Broadcasting) show featuring such outstanding name personalities as ELSA MAXWELL, GERTRUDE LAWRENCE, ILKA CHASE, BURGESS MEREDITH, GEORGE JESSEL, PAUL LUKAS, BORIS KARLOFF, and many others. A different famous guest star appears on every show, supported by an outstanding cast of Broadway and Hollywood talent. A merchandising deal goes with the show that costs the sponsor ABSOLUTELY NOTHING . . . in fact, the merchandise give-away is, itself, included at no cost.

★ "RADIO THEATRE OF FAMOUS CLASSICS"

A half-hour transcribed (by World Broadcasting) dramatization of the world's greatest classics. De Maupassant, Stevenson, Zola, Ibsen, and Wilde: these are your writers. Each show is complete in itself, brilliantly produced and directed with an outstanding cast, and adapted for radio by today's foremost radio writers. The merchandising campaign included in the cost of this show consists of a give-away of a 500-page cloth-bound book of the collected works of each author. The campaign and books are **GRATIS TO THE SPONSOR**.

★ "CURTAINS UP FOR VICTORY"

presented by

THE AMERICAN THEATRE WING WAR SERVICE

(Radio Division)

A half-hour transcribed (by World Broadcasting) show which, without question, is the dream of every radio sponsor. The biggest names of stage, screen, and radio are starred in these half-hour productions which will be radio adaptations of famous American plays, written by the most outstanding playwrights in the country, and directed by radio's most competent directors. The net proceeds of the sale of this program are to be turned over to The American Theatre Wing War Service, Radio Division, for their allied war charities.

★ "FAMOUS FATHERS"

A fifteen-minute transcribed (by World Broadcasting) show that has been tested and proven on more than one hundred stations throughout the country. This program features Howard Lindsay (as master of ceremonies), the star and co-author of "Life With Father." Each week Howard Lindsay has as his guest a famous American father who tells of some of the outstanding events in his life, and there is a dramatization of these events with the guest star playing his own role. The guests are stars of stage, screen, radio, and many other fields. Success stories on this program are available upon request.

Audition transcriptions are available on all these shows. (A \$5.00 deposit is requested on all auditions; this amount is refundable upon return of the transcription). Brochures and sample copies of merchandising items are also available upon request. WRITE... WIRE... TELEPHONE...

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ELdorado 5-5511

Raymond Green, General Manager

Symphony Conductor		Symphony Programs
ARTURO TOSCANINI	494	N. Y. PHILHARMONIC 626
Leopold Stokowski	386	Ford Symphony 552
Dr. Frank Black	272	NBC Symphony 542
Eugene Ormandy	236	Philadelphia Symphony 220
Andre Kostelanetz	234	Coca-Cola (Kostelanetz) 178
Alfred Wallenstein	184	The Voice of Firestone
John Barbarolli	130	Metropolitan Opera
Walter Damrosch	98	Frank Black Orchestra
Sir Thomas Beecham		Cleveland Symphony 82
Arthur Rodzinski		Radio City Symphony
		• • •
Male Vocalists (Classical)		Female Vocalists (Classical)
RICHARD CROOKS	496	LILY PONS 492
James Melton	328	Gladys Swarthout
Lawrence Tibbett	328	Jessica Dragonette 226
Jan Peerce	250	Lucille Manners 200
John Charles Thomas	238	Vivian della Chiesa
Nelson Eddy	236	Rise Stevens
Nino Martini	114	Margaret Speaks
Frank Munn	114	Francia White
Paul Robeson	114	Jean Dickenson
Lauritz Melchior	82	Marian Anderson 106
Male Vocalists (Popular)		Female Vocalists (Popular)
BING CROSBY	750	KATE SMITH 510
Kenny Baker	366	Dinah Shore
Dennis Day	244	Connie Boswell 478
Lanny Ross	236	Ginny Simms 340
Barry Wood		Frances Langford
Ray Eberle		Martha Tilton
Frank Parker		Mary Martin 106 Bonnie Baker 92
Harry Babbitt Tony Martin	96	Bea Wain 90
Frank Munn		

R ADIO editors, writers and critics on newspapers and periodicals throughout the United States, its possessions and in Canada took part in the fifth annual poll conducted by RADIO DAILY.

Tabulations were made on the basis of 10 points for each first choice, 9 points for each second choice and proportionately down the line. All figures represent points out of a possible 1,000.

Original signed questionnaires as returned by the radio editors and the worksheets used in the tabulation of the votes are carefully preserved by RADIO DAILY. It is regarded as the one authoritative pool of its kind conducted by a radio industry business paper and is presented as a service to the trade, which finds it helpful to have a true cross-section of opinion from the nation's radio editors.

CONTINUED ON FOLLOWING PAGE

HEY RUBE!



WILLIAM MORRIS AGENCY, INC.

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DATA ON PROGRAM WINNERS IN RADIO DAILY'S FIFTH ANNUAL POLL of RADIO CRITICS

Jell-O

Sponsored by General Foods Corp., for Jell-O; Sundays, 7-7:30 p.m. on the NBC Red network. Agency: Young & Rubicam, Inc. Cast: Jack Benny, Mary Livingstone, Rochester, Dennis Day, Don Wilson. Orchestra: Phil Harris.

Bob Hope Program

Sponsored by Pepsodent Co.; Tuesdays, 10-10:30 p.m. on the NBC Red network. Agency: Lord & Thomas, Inc. Cast: Bob Hope, Jerry Colonna, Frances Langford, Betty Hutton and guest stars. Orchestra: Skinnay Ennis.

Fibber McGee & Molly

Sponsored by S. C. Johnson & Son, Inc., for floor wax and polish; Tuesdays, 9:30-10 p.m. on NBC Red network. *Agency*: Needham, Louis & Brorby, Inc. *Cast*: Marion and Jim Jordan. *Orchestra*: Billy Mills.

X

Chase & Sanborn

Sponsored by Standard Brands, Inc., for Chase & Sanborn coffee; Sundays, 8-8:30 p.m. on the NBC Red network. *Agency*: J. Walter Thompson Co. *Cast*: Edgar Bergen and Charlie McCarthy, Abbott & Costello, with guest stars. *Orchestra*: Ray Noble.

$\stackrel{\wedge}{\sim}$

Fred Allen Show

Sponsored by the Texas Co.; Wednesdays, 9-10 p.m. on the CBS network. Agency: Buchanan Co. Cast: Fred Allen, Portland Hoffa, Kenny Baker and guest stars. Orchestra: Al Goodman.



Information Please

Sponsored by American Tobacco Co., for Lucky Strike cigarettes; Fridays, 8:30-9 p.m. on NBC Red network. *Agency*: Lord & Thomas, Inc. *Cast*: Clifton Fadiman, Franklin P. Adams, John Kieran, Oscar Levant, Milton Cross and guest.



Kraft Music Hall

Sponsored by Kraft Cheese Corp.; Thursdays, 9-10 p.m. on NBC Red network. Agency: J. Walter Thompson Co. Cast: Bing Crosby, Connie Boswell, Jerry Lester and guest stars. Orchestra: John Scott Trotter.



Ford Sunday Evening Hour

Sponsored by Ford Motor Co.; Sundays, 9-10 p.m. on the CBS network. *Agency*: McCann-Erickson. *Cast*: Ford Symphony Orchestra and Chorus, guest soloists, instrumentalists and conductors.



Lux Radio Theater

Sponsored by Lever Bros. for Lux toilet soap; Mondays, 9-10 p.m. on the CBS network. *Agency*: J. Walter Thompson Co. *Cast*: Cecil B. DeMille, producer, and guest stars. *Orchestra*: Louis Silvers.



Take It Or Leave It

Sponsored by Eversharp, Inc.: Sundays, 10-10:30 p.m. on the CBS network. Agency: Biow Co. Cast: Bob Hawk, emcee, and contestants from the studio audience.

(Program times indicated are in the Eastern Time Zone.)

IMPORTANT RADIO Telephone Numbers in NEW YORK

	7
Radio Stations	Benton & Bowles, Inc
WAAT (N. Y. Office) CIrcle 5-5780	IncLExington 2-7550
WABC	The Biow Co., Inc
WBBR	Blackett-Sample-Hummert, IncWickersham 2-2700 Brooke, Smith, French & Dorrance,
WABC Wickersham 2-2000 WDDR MAIN 4-9735 WBNX MEIrose 5-0333 WBYN BRyant 9-3775 WCAU (N. Y. Office) Wickersham 2-2000 WEAF CIrcle 7-8300 WEVD BRyant 9-2360 WEVD BRyant 9-2360 WGN (N. Y. Office) MUrray Hill 2-3033 WHN BRyant 9-7841 WHOM Plaza 3-4204 WIBX (N. Y. Office) Plaza 8-0066 WINS BRyant 9-6000 WIZ CIrcle 7-8300	brooke, Smith, French & Dorrance,
WBYN BRyant 9-3775	Inc
WCAU (N. Y. Office)Wlckersham 2-2000	Franklin Bruck Advertising CorpCIrcle 7-7661 Buchanan & Co
WEAF	Campbell Ewald Co. of N. V. Circle 7 6292
WEVD	Campbell-Ewald Co. of N. YCircle 7-6383 The Caples Co
WGN (N. Y. Office)MUrray Hill 2-3033	Compton Advertising Inc
WHNBRyant 9-7841	D'Arcy Advertising CoELdorado 5-5435
WHOMPLaza 3-4204	Donahue & Coe Inc Columbus 5-4252
WIBX (N. Y. Office)PLaza 8-0066	Donahue & Coe, Inc. COlumbus 5-4252 Doremus & Co. REctor 2-1600
WINS BRyant 9-6000	Sherman & Filis Co. 1 Ackawanna 4-3570
11/1 15	Sherman & Ellis Co LAckawanna 4-3570 Erwin, Wasey & Co MOhawk 4-8700
WLIBINgersol 2-1300	William Esty & Co Caledonia 5~1900
WMCACircle 6-2200	Federal Advertising Agency, Inc ELdorado 5-6400 Albert Frank-Guenther Law, Inc COrtland 7-5060 Fuller & Smith & Ross, Inc Murray Hill 6-5600
WNBF (N. Y. Office)Murray Hill 2-5/6/	Albert Frank-Guenther Law. Inc COrtland 7-5060
WHIB	Fuller & Smith & Ross, Inc., Milrray Hill 6-5600
WOR DEmocration 6 9600	Gardner Advertising Co
WOV FERNSYIVANIA 0-0000	Gardner Advertising Co
WOVCircle 5-7979	Geyer, Cornell & Newell, Inc Wickersham 2-5400
WOVE Chal- E EECC	Grant Advertising Inc. Circle 5-4485
WQXR	M. H. Hackett Inc. Circle 6-1940
WALM	Charles W. Hoyt Co., Inc., Milrray Hill 2-0850
	Ivey & Ellington, Inc
National Networks	M. H. Hackett, Inc
Columbia Broadcasting SystemWlckersham 2-2000	COlumbus 5-6135
Mutual Broadcasting System Wickersnam 2-2000	Joseph Katz CoWickersham 2-2740
Mutual Broadcasting System PEnnsylvania 6-9600 National Broadcasting Co. CIrcle 7-8300 Blue Network, Inc. CIrcle 7-8300	Kenyon & Eckhardt, IncPLaza 3-0700
Riue Network Inc Circle 7-8300	H. M. Kiesewetter Advertising Agency,
Dide Helwork, Ille	IncLExington 2-0025
A STATE OF THE STA	Knox Reeves, Advertising, IncMUrray Hill 4-3982
Station Representatives	Arthur Kudner Inc CIrcle 6-3208
	Lambert & Feasley, Inc COlumbus 5-3721 Lennen & Mitchell, Inc MUrray Hill 2-9170 Lord & Thomas Wickersham 2-6600
Adams & Adams	Lennen & Mitchell, IncMUrray Hill 2-9170
	Lord & Thomas
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	Metronome
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	Radio Events SyndicateMUrray Hill 6-34b.
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	RCA Manufacturing Co AShland 4-7605
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Press Association, Inc	Victor Recording LaboratoryMUrray Hill 4-6200
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Radio News Association MUrray Hill 2-4341 Transradio Press Service, Inc MUrray Hill 2-4054	Roger White
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	World Broadcasting System Wickersham 2-2100
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Leo Morrison, Inc	Association of National Advertisers Physic 9 6220
Music Corporation of America. Wickersham 2-8900	of America
lamas Page 2	Broadcast Music, IncPEnnsylvania 6-2466
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Myron Selznick Co. of N. Y	
James Peppe PLaza 3-2636 Myron Seiznick Co. of N. Y. Circle 7-6201 Roy Wilson (Wilson, Powell & Hayward) PLaza 5-5480	(Rockefeller Committee)MUrray Hill 3-6805
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Roy Wilson (Wilson, Powell & Hayward). PLaza 5-5480 Ed Wolf & Associates	(Rockefeller Committee) MUrray Hill 3-6805 FM Broadcasters, Inc. MUrray Hill 4-7201 Institute of Radio Engineers. MEdallion 3-5661 Music Fublishers' Protective Association. Clrcle 6-3084 National Association of Performing ArtistsClrcle 7-8194 National Independent BroadcastersClrcle 5-7979 National Labor Relations BoardHAnover 2-4174 Professional Music Men, IncClrcle 7-6075 Radio Club of AmericaLongacre 5-6622 SESACBRyant 9-3223 Society of Jewish Composers, Publishers and Song WritersLongacre 5-9124 Songwriters' Protective AssociationColumbus 5-3758 Women's National Radio CommitteeClrcle 7-4110 Hotels AlgonquinMurray Hill 2-0101 AmbassadcrWlckersham 2-1000 AstorClrcle 6-6000 BiltmoreMurray Hill 9-7920 CommodoreMurray Hill 9-7920 CommodoreMurray Hill 9-7920 LincolnClrcle 6-4500 LombardyPlaza 3-8600 New YorkerMedallion 3-1000 PlazaPlaza 3-4800 Park CentralClrcle 7-8000 PennsylvaniaPlansylvania 6-5000 PlazaPlaza 3-4760 Ritz TowerWlckersham 2-5000 St. RegisPlaza 3-4500 Savoy PlazaYolunteer 5-2800 Sherry NetherlandVolunteer 5-2800 Sherry NetherlandVolunteer 5-2800
Roy Wilson (Wilson, Powell & Hayward). PLaza 5-5480 Ed Wolf & Associates	(Rockefeller Committee) MUrray Hill 3-6805 FM Broadcasters, Inc. Murray Hill 4-7201 Institute of Radio Engineers. MEdallion 3-5661 Music Fublishers' Protective Association. Clrcle 6-3084 National Association of Performing Artists Clrcle 7-8194 National Independent Broadcasters. Clrcle 5-7979 National Labor Relations Board. HAnover 2-4174 Professional Music Men, Inc. Clrcle 7-6075 Radio Club of America. Longacre 5-6622 SESAC BRyant 9-3223 Society of Jewish Composers, Publishers and Song Writers. Longacre 5-9124 Songwriters' Protective Association. COlumbus 5-3758 Women's National Radio Committee. Clrcle 7-4110 Hotels Algonquin Murray Hill 2-0101 Ambassadcr Wlckersham 2-1000 Astor Clrcle 6-6000 Billmore Murray Hill 6-6000 Edison Clrcle 6-65000 Lincoln Clrcle 6-4500 Lombardy Plaza 3-8600 New Yorker MEdallion 3-1000 New Yorker MEdallion 3-1000 New Yorker Meston Plaza 3-4800 Park Central Clrcle 7-8000 Pennsylvania Pennsylvania 6-5000 Plaza 3-1740 Ritz Cariton Plaza 3-1740 Ritz Cariton Plaza 3-1740 Ritz Tower Wlckersham 2-5000 St. Moritz Wlckersham 2-5000 St. Moritz Wlckersham 2-5800 Savoy Plaza 3-8600 Sherry Netherland VOlunteer 5-2600 Sherry Netherland Volunteer 5-2600 Sherry Netherland Volunteer 5-2600 Sherry Netherland Volunteer 5-2600
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IMPORTANT RADIO Telephone Numbers in LOS ANGELES



Radio Stations

KECAFAirfax 2121	
KFACFltzroy 1231	
KFIFAirfax 2121	
KFOXMUtual 2510	
KFVDDRexel 2391	
KFWBHEmpstead 5151	
KGER	
KGFJPRospect 2434	
KHJHOllywood 8111	
KIEV	
KMFCBRadshaw 2-4411	
KMTRHIllside 1161	
KNX	
KRKDTUcker 7111	
XELO (L. A. Office) MAdison 6272	
XEMO-XERB (L. A. Office) PRospect 9136	

Networks

Columbia Broadcasting SystemHOllywood	1212
Between 10 P.M. and 8:30 A.MHOllywood	7052
Don Lee Broadcasting System HOllywood	8111
Mutual Broadcasting SystemHOllywood	8111
National Broadcasting CoHOllywood	6161
Blue Network, IncHOllywood	6161

Station Representatives

Walter Biddick CoRlchmond	6184
R. J. Bidwell CoPRospect	3746
John Blair & CoPRospect	3584
The Branham Co Mlchigan	1269
Free & Peters, IncGLadstone	3949
George P. Hollinbery CoVAN Dyke	7386
Joseph Hershey McGillvraPRospect	5319
National Broadcasting CoHOllywood	6161
Edward Petry & CoMlchigan	8729
Radio Advertising CorpVAn Dyke	1901
Radio Sales	1212
William G. Rambeau CoGRanite	3636
Paul H. Raymer CoVAndike	1901
Reynolds-Fitzgerald, IncTUcker	2474
The Walker CoGRanite	1726
Howard H. Wilson CoGRanite	1726

Advertising Agencies

Alber R. H. CompanyPRospect	3331
Batten, Barton, Durstine & OsbornHOllywood	7337
Benton & Bowles IncHillside	9151
Botsford, Constantine & GardnerPRospect	0206
Brisacher, Davis & StaffPRospect	9368
Buchanan & Company, IncMIchigan	2156
Campbell-Ewald CompanyPRospect	1275
The Caples CoMUtual	4143

Erwin, Wasey & CompanyPRospect	5317
Hillman-Shane Advertising Agency IncVAndyke	511 i
Hixson-O'Donnell AdvertisingMUtual	8331
Lennen & MitchellGRanite	7181
Lord & ThomasMIchigan	7651
McCann-Erickson Inc MIchigan	4049
McKee & Albright, IncHOllywood	8363
Miner, Dan BR1chmond	3101
Morgan, Raymond R. Co HEmpstead	4194
Needham, Louis & BrorbyGRanite	7186
Ruthrauff & Ryan Inc	7593
Scholts Advertising ServiceMlchigan	2396
Russel M. Seeds CoHlllside	7250
Barton A. Stebbins Advertising AgencyTRinity	8821
Thompson, J. Walter CoHillside	7241
Ward Wheelock Co	0191
Weinberg, Milton, Advertising CoTUcker	4111
Young & Rubicam Inc HOllywood	2734

Program Producers and Transcription and Recording

Companies	
Associated ReleasesHOllywood 2	686
Bennett Downie Associates	
Walter Biddick CoRlchmond 6	184
G. C. Bird & AssociatesHOllywood 3	
Columbia Recording CorpGRanite 4	
Paul CrugerHOllywood 9	
Patrick Michael CunningHIllside 5	
Davis & SchweglerHOllywood 7	
Decca Recording Division	
Earnshaw Radio ProductionsGLadstone 2	
Eccles Disc Recordings	
Electro-Vox Recording StudiosGLadstone 2	
Fidelity Recordings	
Irving Fogel & AssociatesWAlnut 6	
Tag Garnett Radio Productions HOllywood 2-2	
Hollywood Recording CoGLadstone 2	
C. P. MacGregorFltzroy 4	
Fred C. Mertens & AssociatesFEderal 0	
Miller Radiofilm Corp	
Raymond R. Morgan Co HEmpstead 4	
Music Corporation of AmericaBRadshaw 2-3	
NBC Radio-Recording DivisionHOllywood 6	
George Logan Price, IncEXposition 1	
Radio Producers of HollywoodHOllywood 6	
Radio Recorders, IncHOllywood 3	
Radio Transcriptions Co. of AmericaHollywood 3	
RCA Manufacturing Co	
Rec-Art StudiosPRospect 9	
Edward Sloman ProductionsCRestview 1-2	
Speed-Q Sound EffectsPRospect 2	
Standard Radio, Inc	
Wolf Associates, IncGLadstone 6	
World Broadcasting SystemHOllywood 6	321

Radio Artists Agencies

Columbia Management of CalifHOllywood 6365
Consolidated Radio ArtistsCRestview 1-1171
Everett N. Crosby, LtdCRestview 1-1171
Ken Dolan & Co
Fanchon & MarcoVAn Dyke 2041
General Amusement Corp BRadshaw 2-4259
Irwin, Lou
Lyons, A. & SBRadshaw 2-2893
Morris Agency, WilliamCRestview 1-6161
Morrison, Leo
Music Corporation of AmericaCRestview 6-2001
NBC Artists ServiceHOllywood 6161
James L. Saphier
Selznick, MyronCRestview 1-9171
Louis Shurr
Swanson, H. N
Wolf Associates, IncGLadstone 6676

Publications

Broadcasting & Broadcast	
Advertising	GLadstone 7353
Printer's Ink	MUtual _. 1809
RADIO DAILY	GRanite 6607
Radio Guide	. CRestview 6-2061
Variety	Hollywood 1141
Western Advertising	MAdison 1313

Air Lines

American Airlines	STanly 7-1511
Grand Central Air Terminal	.CHapman 5-1222
Los Angeles Municipal Airport	ORegon 8-1151
Pan American Airways	MIchigan 2121
TWA	MIchigan 8881
Union Air Terminal	STanly 7-2161
United Air Lines	MAdison 1212

Sport Arenas

American Legion	
(Stadium-Hollywood)HOllywood	2951
Los Angeles ColiseumRichmond	6391
Gilmore StadiumWHitney	1163

Railway Terminals

Santa FeMUtual	0111
Southern PacificMIchigan	6161
Union PacificTRinity	9211

Hotels

Ambassador HotelDRexel	701 ī
Biltmore HotelMIchigan	1011
Christie HotelHOllywood	2241
Clark HotelMIchigan	4121
Del Monte Hotel (L. A. Offices) EXposition	9767
Garden of Allah HotelHOllywood	3 581
Hollywood HotelHEmpstead	4181
Hollywood KnickerbockerGLadstone	3171
Hollywood Plaza HotelGLadstone	1131
Roosevelt HotelHOllywood	24 42
The Town House EXposition	1234

IMPORTANT RADIO AND GOVERN-MENT TELEPHONE NUMBERS IN Washington, D. C.

Federal Departments and Agencies

Thirtie		
White House	NAtional	1414
State Department	. REpublic	5600
Treasury Department	NAtional	6400
War Department	. REpublic	6700
Justice Department	REpublic	8200
Post Office Department	. District	5360
Navy Department	REpublic	7400
Interior Department		
(Office of Education)	REpublic	1820
Agriculture Department	REpublic	4142
Commerce Department	District	2200
Labor Department	EXecutive	2420
Federal Trade Commission	NAtional	8206
FEDERAL COMMUNCATIONS		
COMMISSION	EXecutive	3620
Securities & Exchange Commission	District	3633
National Labor Relations Board	NAtional	9716
Wage & Hour Administration	EXecutive	
Social Security oBard	PEnublic	
Supreme Court of the U.S	FYocutive	1640
Supreme Court of the U.S	DEpublic	2811
D. C. Court of AppealsU. S. District Court (for D. C.)	District	2854
Capitol (Senate and House)	MAtional	3120
Capitol (Senate and House)	NAtional	
Defense Savings Staff	NATIONAL	0400
Radio Script & Transcription Exchange,	PEnublic	1820
Extension 2225,	District	2200
Bureau of Census	DESTRICT	5050
Office of Emergency Management	. REPublic	5050
Office of Civilian Defense	. KEPUDIIC	5050
Division of Information	. KEPUUIIC	5050
Office of Price Administration	DEDUBLIC	7500
Office of Production Management	. KEPUDIIC	7500
Supply, Priorities & Allocations Board.	. KEPUDIIC	1500

Non-Govermental

Clear Channel Group	3306
National Association of Broadcasters NAtional	2080
National Independent BroadcastersREpublic	3607
National Press Club	2500
Radio Correspondents' Galleries NAtional	3120

RADIO DAILY
Radio Manufacturers' Association ... NAtional 4901

Radio Stations

WINX	 REpublic 8000 MEtropolitan 3200
WMAL-WRC	 REpublic 4000
WOL	 NAtional 7203

Hotels

Carleton Hotel	MEtropolitan 2626
Mayflower Hotel	District 3000
Raleigh Hotel	NAtional 3810
Shoreham Hotel	ADams 0700
Wardman Park Hotel	Columbia 2000
Willard Hotel	NATIONAL 4420

News Services

Associated PressDIstrict	1500
International News ServiceNAtional	1733
Transradio PressNAtional	1178
United PressNAtional	

Railway Terminals

Baltimore &	Ohio	R.	R.	 District	3300
Pennsylvania	R. R.			 District	1424
Union Stati	on			 NAtional	2760

Streamlined for VICTORY!

With the whistles, the wheels and the hammers of America's mightiest industries forging the greatest armament the world has ever known . . . it becomes increasingly important to maintain morale at the highest possible level to defeat our enemies on land, on sea and in the air.

. . . _V

With the purchase of NBC's talent and artists business by NCAC on January I, 1942, NCAC was streamlined for Victory!

..._V

Booking over 500 major attractions from coast to coast, including top-flight artists and instrumentalists of Concert, Radio, Motion Picture, Theatre, Lecture, Ballet and all other forms of entertainment, the officers and personnel of NCAC have pledged an all-out effort to provide the best possible music and entertainment available in the United States today.

NATIONAL CONCERT and ARTISTS CORPORATION

711 FIFTH AVE. NEW YORK, N.Y.

ALFRED H. MORTON, PRESIDENT D. S. TUTHILL, DIRECTOR OF POPULAR DIVISION

Chicago Hollywood San Francisco Los Angeles Boston

IMPORTANT RADIO Telephone Numbers in CHICAGO



Radio Stations

WAAFRA	Ndolph 1932
	Titenali 6000
WCBD	
WCFLS	UPerior 5300
WCRW	LINcoln 2188
WEDCCR	
WENRS	
WGES	
WGN	UPerior 0100
WHFCLA	Wndale 8228
WHIPV	
WHN (Chicago office)RA	Ndolph 5254
WIND (Chicago office)	STA+0 4176
WIJD	
WLSM	
WLW (Chicago office)	.STAte 0366
WMAQS	UPerior B300
WMBI	Chigan 1570
WOR (Chicago office)	IIPorior 5110
WOR (Cilicago office)	OFFICE STILL
WSBC	SEEly 8066

National Networks

Columbia Broadcasting SystemWHItehall	6000
Mutual Broadcasting SystemSUPerior	0100
National Broadcasting CoSUPerior	8300
Blue Network, IncSUperior	8300

Station Representatives

John Blair & CoSUPer	ior 8659
The Branham CoCENt	ral 5726
Burn-Smith Co	ral 4290
Capper PublicationsCENt	ral 5977
Cox & TanzFRAnk	lin 2095
The Foreman CoDELaw	
Forjoe CoANDo	ver 1685
Free & PetersFRAnk	lin 6373
Arthur Hagg & AssociatesCENt	ral 7553
Headley-Reed CoFRAnk	lin 4687
George P. HollingberySTA	
International Radio SalesCENt	ral 4547
The Katz Agency	ral 4238
Joseph Hershey McGillyraSUPer	ior 3444
J. R. McKinney & SonSUPer	ior 9866
National Broadcasting CoSUPer	ior 8300
John E. PearsonFRAnk	lin 2359
John H. Perry Associates	on 8085
Edward Petry & CoDELaw	are 8600
Radio SalesWHIteh	all 6000
Radio Advertising CorpCENt	rai 1743
William G. Rambeau CoANDo	ve r 5566
Paul H. Raymer CoSUPer	ior 4473
Reynolds-Fitzgerald, IncSTA	te 4294
Sears & AyerSUPer	ior 8177
The Walker CoSTA	te 5262
Weed & CoRANdol	ph 7730
Howard H. Wilson CoCENt	ral 8744

Advertising Agencies

Aubrey, Moore & Wallace IncRANdolph	0830
N. W. Ayer & Son, IncRANdolph	3456
Batten, Barton, Durstine &	
Osborn, IncSUPerior	9 201
Blackett-Sample-Hummert, Inc DEArborn	0900
Buchanan & CoSUPerior	3047
Leo Burnett CoCENtral	59 59
Campbell-Ewald CoCENtral	1946
The Caples Co. Superior	6016

Critchfield & Co	SUPerior	3061
Doremus & Co	CENtral	9135
Doremus & Co	. HARrison	8612
Erwin, Wasey & Co., Ltd		
Albert Frank-Guenther Law, Inc	DEArborn	8910
J. Stirling Getchell		
Goodkind, Joice & Morgan		
Grant Advertising, Inc		9054
Henri, Hurst & McDonald, Inc	SUPerior	3000
H. W. Kastor Advertising Co., Inc		5331
W. E. Long Co	RANdolph	4606
Lord & Thomas		4800
Maxon, Inc.		3536
MacFarland, Aveyard & Co	RANdoloh	9360
McCann-Erickson, Inc.		3701
McJunkin Advertising Co		5060
C. L. Miller Co		1640
Mitchell-Faust Advertising Co	STA+6	6610
Needham, Louis, & Borby, Inc	Ot A T2	5151
Presba, Fellers & Presba	CENtral	7683
L. W. Ramsey Co		8155
Roche, Williams & Cunnyngham	HAPrison	8490
Ruthrauff & Ryan, Inc.		2625
Russell M. Seeds Co		1045
Schwimmer & Scott		1815
Sherman & Marquette, Inc		8000
Stack-Goble Advertising Agency	RANdolph	0160
J. Walter Thompson Co		0303
Wade Advertising Agency		7369
Weston-Barnett	WHItchall	7725
Young & Rubicam, Inc		
Toung o Rubicam, Ille	CLIVITAI	,,,,,,
WW WW W		

Program Producers and Transcription and Recording Companies

Chicago Recording Co. CENtral Columbia Recording Corp. WHItehall Decca Records, Inc. DELaware Stelle Lutz Artists Bureau HARrison International Radio Productions CENtral Hal R. Makelim Productions STAte Music Corporation of America DELaware NBC Radio Recording Division SUPerior James Parks Co. CENtral RCA Manufacturing Co. DELaware Radio Recording Studios EDGewater Standard Radio, Inc. STAte Carl Wester & Co. RANdolph	6000 8800 3435 4547 3472 1100 8300 7980 4774 6461 3153
	6922

News Agencies and Associations

Associated Press	
RADIO DAILYSTate 759	6
Transradio Press ServiceSTAte 809 United Press	

Organizations and Unions

American Federation of MusiciansSTAte	0063
American Federation of Radio Artists SUPerior	6517
AscapRANdolph	1805
Association For Education By RadioDEArborn	7801
National Association of Broadcast Engineers &	
TechniciansRANdolph	8884
De die Commett	7001

A. & S. LYONS INC.

Managers

of

Distinguished

Artists

RADIO ● STAGE ● SCREEN ● TELEVISION

NEW YORK 515 Madison Ave.

CALIFORNIA 356 North Camden Drive Beverly Hills



THE BUSINESS SIDE RADIO



Major Network Billings

Agency and Sponsor Network Expenditures

News Services

Station Representatives

Radio Publications

American Association of Advertising Agencies

Advertising Agencies

Research Firms

Federal Communications Commission

U. S. Census Data

Federal Trade Commission

GENERAL AMUSEMENT CORPORATION



THOMAS G. ROCKWELL, President

Producers, Creators and Managers

of

Outstanding Radio Ideas, Talent and
Orchestras For Over Eleven Years

NEW YORK • CHICAGO • CINCINNATI • HOLLYWOOD

THE BUSINESS SIDE OF RADIO

By Tod Swalm, Radio Daily Staff

FOR the radio industry, the coming of war brought both a challenge and an opportunity. A challenge to fulfill in the broadest manner that principle to which the industry is dedicated, "the public interest, convenience and necessity"; and an opportunity to serve in greater measure the cause of humanity throughout the world in transmitting to all peoples that "truth which will set men free." Only an informed people, in possession of all the facts, can govern intelligently and direct their own destiny along the paths of peace and democracy. And to American radio—the only free system of broadcasting in the worldfell the task on Dec. 7 of helping to meet the obligations of a nation at war.

Problems

The coming of war brought new and disturbing problems to the industry, chief of which was the threat to revenue through possible curtailment of advertising plans by industries converted to full war production or hindered in the manufacture of consumer goods through unavailability of vital supplies pre-empted for war needs. Offsetting this, however, was the promise of continued advertising to maintain brand names, the expected entry into the national field of new products and stepped up advertising efforts for products unaffected by priorities both seeking to obtain greater shares of the expanding purchasing power of the nation resulting from the stimulus of full scale war production.

A further threat was the restriction placed on erection of new physical equipment, but it was indicated by the Government that replacement goods would continue to be made available. In this respect, the industry was placed by the Government in the first line of civilian defense, both from the instructive and morale viewpoints and its continued if static existence was guaranteed. Early in January, 1942, certain restrictions on programming were laid down by the Office of Censorship as war time precautions, but these for the most part were taken in their stride by the broadcasters.

The year 1941 was a record year in

many respects. Network billings advanced approximately 10 per cent over 1940 reaching a total of roughly \$107,000,000. National spot showed even greater gains, advancing some 29 per cent over the preceding year for an estimated total of \$67,000,000. The total of both categories, \$174,000,000, represented a 17 per cent gain over the 1940 combined total of \$148,656,000. Radio advertising of a purely local nature made equally consistent gains during 1941.

New Developments

New developments were many and varied. Two new facets of the industry, Frequency Modulation and television. entered the competition for the advertising dollar on a full commercial scale, but due to defense requirements and the natural limitations of a new industry made little appreciable inroad on the other media. However, both, and particularly television, were viewed as key industries for after-the-war development to aid in taking up the slack of unemployment resulting from abrupt return to peace time operations.

A third development was the formation of Latin American networks by NBC, CBS and WLWO. These were set up on a large scale with commercial operation getting under way early in 1942. With furthering of cultural relations among the American nations a primary objective of the defense effort, this phase of broadcasting was expected to make rapid gains during the year.

The Job Ahead

Summing up, 1941 was a banner year for the industry, but with the entry of the country into war past achievements and post mortems became purely academic as the industry joined with the nation and our allies in the bitter struggle to preserve and extend freedom. For U.S. radio there could be no compromise in the fight for at stake was the very existence of the American System of Broadcasting.



THIS IS A LAUGHING MATTER!

A million laughs for your Radio Audience by

"America's Most Non-sensical Dance Band"

KORN KOBBLERS

BEST SELLERS ON "OKEH" RECORDS

...

COAST-TO-COAST BROADCASTS ON ALL MAJOR NETWORKS

*

CURRENTLY ON TRANSCRIPTIONS, PLAYING MORE THAN 120 RADIO STATIONS

*

A RECORD-BREAKING CAFE AND THEATRE ATTRACTION!

Management

STANFORD ZUCKER AGENCY

New York - Cleveland - Chicago

Comparative Major Network Billings For

-1941-1940-1939-1938

Columbia Broadcasting System

	1941*	1940	1939	1938
January		\$3,575,946	\$2,674,057	\$2,879,945
February		3,330,627	2,541,542	2,680,335
March		3,513,170	2,925,684	3,034,317
April		3,322,689	2,854,026	2,424,180
May		3,570,727	3,097,484	2,442,283
June		3,144,213	2,860,180	2,121,495
July		3,071,398	2,311,953	1,367,357
August		2,875,657	2,341,636	1,423,865
September		3,109,863	2,563,132	1,601,755
October		4,001,492	3.366,654	2.387.395
November		3,689,778	3,474,163	2,453,410
December		3,819,989	3,529,154	2,529,060
Total	\$44,584,378	\$41,025,549	\$34,539,665	\$27,345,397

^{*} In accordance with network policies, monthly CBS billing figures were not available.

Mutual Broadcasting System

riataal Di	OddCd5t.	ma Dian	2111	
	1941	1940	1939	1938
January	\$ 505,231	\$ 317,729	\$ 315,078	\$ 269,894
February	442,157	337,649	276,605	253,250
March	513,774	390,813	306,976	232,877
April	480,284	363,468	262,626	189,545
May	503,922	322,186	234,764	194,201
June	534,513	299,478	228,186	202,412
July	512,743	235,182	216,583	167,108
August	532,056	227,865	205,410	164,626
September	529,013	283,463	210,589	200,342
October	839,829	784,676	428,221	347,771
November	958,935	627,562	327,045	360,929
December	948,498	576,983	317,699	337,369
Total	\$7,300,955	\$4,767,054	\$3,329,782	\$2,920,324

National Broadcasting Company

(Combined	Blue and Re 1941*	d Networks) 1940	1939	1938
January		\$4,405,208	\$4,033,900	\$3,793,516
February		4,132,084	3,748,695	3,498,053
March		4,304,344	4,170,852	3,806,831
April		4,041,518	3,560,984	3,310,505
May		4,034,622	3,702,102	3,414,200
June		3,642,100	3,382,404	3,200,569
July		3,830,438	3,283,555	2,958,710
August		3,738,262	3,312,570	2,941,099
September		3,879,779	3,315,307	2,979,241
October		5,045,694	4,219,253	3,773,964
November		4,699,078	4,234,984	3,898,919
December		4,909,873	4,279,748	3,887,072
Total		\$50,663,000	\$45,244,354	\$41,462,679

^{*} In accordance with policies, figures for 1941 not officially available.



Personal Management
HARRY NORWOOD
6425 HOLLYWOOD BLVD.

The MERRY MACS

SINGING STARS
UNIVERSAL PICTURES
RADIO

Exclusive Decca Recording

HERBERT MARSHALL

Emcee

BEN ALEXANDER

Announcer





BERT HANK LADD
THE OLD GOLD PROGRAM

The Blue Network

AGENCY—SPONSOR NETWORK EXPENDITURES

Columbia Broadcasting System 1941 Agency Gross Billings

Young & Rubicam, Inc. 4,534,054 Ward Wheelock Co..... 4,303,100 Blackett-Sample-Hummert, Inc. 2,507,326 William Esty & Co., Inc. 1,947,104 Newell-Emmett Co., Inc. 1,657,108 McCann-Erickson, Inc..... 1.633.821Compton Advertising, Inc..... Sherman & Marquette, Inc. 1,491,056 J. Walter Thompson Co..... 1,325,700 Buchanan & Co., Inc. 1,120,705 Arthur Meyerhoff & Co. 1,110,684 Pedlar & Ryan, Inc.... 964,459 Gardner Advertising Co..... 759,916 Batten, Barton, Durstine & Osborn, Inc. 729,840 Arthur Kudner, Inc..... 718,804 Geyer, Cornell & Newell, Inc. 658,362 D'Arcy Advertising Co., Inc..... 587,056 Knox Reeves Advertising, Inc. 500,306 The Joseph Katz Co..... 483,263 Aubrey, Moore & Wallace, Inc. 377,288 H. W. Kastor & Sons Advertising Co... 287,793 4. M. Mathes, Inc..... 270,635 O'Dea, Sheldon & Canady, Inc..... 268,676 H. M. Kiesewetter Advertising Agency. . 217,584 Raymond R. Morgan Co..... 191,161 Sorenson & Co..... 185,410 Maxon, Inc.... 172.804 C. L. Miller Co..... 136 872 88,285 Lee Anderson Advertising Agy...... Morse International, Inc...... 75.214 Erwin, Wasey & Co..... 68,630 Badger, Browning & Hersey, Inc. Fuller & Smith & Ross, Inc.... 55,970 Smith & Drum, Inc..... 47.956 Lennen & Mitchell, Inc..... 44.144 U. S. Advertising Co..... Brisacher, Davis & Staff 31.659 Cecil & Presbrey, Inc..... 25.974 J. D. Tarcher Co.... 21,643 Hillman-Shane Adv. Agency, Inc..... 20,217 Kenyon & Echardt, Inc..... 19.602 Lockwood-Shackelford Adv. Agy..... 16,690 Glasser-Gailey & Co..... 16,054 The McCarty Co.... 15,701 N. W. Ayer & Son, Inc..... 11.265Anderson, Davis & Platte, Inc. 10,569 Gillham Advertising Agency..... 8,820 Brooks Advertising Agency..... 7.881 Leon Livingston Agency..... 5.597 Long Advertising Service..... 4.413 2.384 Vickers & Benson, Ltd..... 2.070 Logan & Arnold....

TOTAL\$44,584,378

Mutual Broadcasting System 1941 Agency Gross Billings

Blackett-Sample-Hummert, Inc	
Ivey & Ellington, Inc	854,410.95
R. H. Alber Co	656,223.70
Erwin, Wasey & Co., Inc	497,088.24
J. Walter Thompson & Co	
Federal Advertising Agency, Inc	
William Esty & Co., Inc.	
D'Arcy Advertising Co., 1 1c.	
Maxon, Inc	
Himon O'Dannall To	. 201,020,20
Hixon-O'Donnell, Inc	
Knox, Reeves Advertising, Inc	
Kelly, Zahrndt, Kelly, Inc	
Young & Rubicam, Inc	
Critchfield & Co	
Ruthrauff & Ryan, Inc	78,564.00
Sherman K. Ellis & Co., Inc.	73,998.11
Redfield-Johnstone, Inc	68,685,00
MacFarland, Aveyard & Co	64,953,20
Weiss & Geller, Inc	56,095,16
McCann-Erickson, Inc.	48,095.28
Bayless-Kerr Co	
Aircasters, Inc	33,184.18
Birmingham, Castleman & Pierce	32,795.00
Roche, Williams & Cunnyugham, Inc	
Arthur Meyerhoff & Co	
Leo Burnett & Co., Inc.	
N. W. Ayer & Son, Inc.	
Campbell-Mithun, Inc.	
Lee Anderson Adv. Co	28,739,72
Commercial Radio Service Adv	21,832.00
Commercial Kadio Service Adv	24,365.16
Platt-Forbes, Inc	
Weston-Barnett, Inc	17,999.50
B. B. D. & O	14,786.00
Kenyon & Eckhardt, Inc.	
Buchanan & Co., Inc	
Cesana & Associates	5,864.40
Lord & Thomas	4,842.29
Van Sant, Dugdale & Co., Inc	4,716.40
Tom Westwood Adv. Agency	4,548.50
Committee	
II. W. Kastor & Sons Adv. Co	3,592.00
National Fellowship for Prayer &	3,217.00
Evangelism	2,066.00
Donahue & Co., Inc.,	1,557.88
Edward J. Long Adv. Agency	935.00
Mithoff & White Adv	856.75
	\$6,854,985.38
Locally sponsored (Co-Op. Clients)	445,970.64

National Broadcasting Co. 1941 Agency Gross Billings Not Available

TOTAL\$7,300,956.02

GARNETT MARKS



ANNOUNCER • NARRATOR
ACTOR

SPORTS AND NEWS COMMENTATOR



Announcing at WKRC, Cincinnati, Ohio